







## KARIM ANJARWALLA



KARIM ANJARWALLA Managing Partner Anjarwalla & Khanna

KENYA

Karim Anjarwalla is the managing partner and head of the corporate and commercial department at Anjarwalla & Khanna (A&K), one of Kenya's largest law firms. Under Anjarwalla's leadership, A&K established ALN (formerly the Africa Legal Network), an alliance of independent top-tier African law firms aimed at providing quality, timely and seamless legal advisory and transactional services on a multijurisdictional basis. Since its inception in 2004, ALN has expanded into 13 jurisdictions with over 600 lawyers.

A&K is ranked number one in Kenya by various legal guides including, Legal 500, ILFR 1000 and Chambers Global which praises A&K as "[a] market leading firm." Anjarwalla regularly advises domestic, regional and international clients on M&A, joint ventures, private equity investments, IT and telecommunications. He has been engaged on some of the highest profile M&A deals in the region, including:

- Acting for Essar Overseas Energy Limited on its acquisition of a 50% stake in Kenya Petroleum Refineries Limited from The Shell Petroleum Company Limited, Chevron Global Energy Inc. and BP Plc:
- Acting for Essar Telecom Kenya Limited throughout its entry into and proposed exit from Kenya's telecommunication market through a sale of the same to Safaricom and Airtel, the region's leading providers;
- Acting on the largest private equity investment in Kenya to date -- Helios Investment Partners' 11 billion Kenya Shillings acquisition of a 24.99% stake in Equity Bank, a leading banking institution in the region listed on the Nairobi Stock Exchange. Representing Equity Bank, the fastest growing bank in Africa and largest bank in Kenya on all of its major corporate and financing related transactions;
- Advising Rift Valley Railways Investments (Pty)
   Limited (RVR) on the restructuring of the Kenya-Uganda railway concessions (a PPP).

Karim has participated in various legal and business forums both locally and internationally, speaking on a range of topics including:

- "A Roadmap to African Prosperity" at the Milken Institute London Summit 2013, London (speaker);
- "Preparing for Africa's Equity Explosion" at the IFLR 2013, London (speaker);
- "Private Equity: Africa Private Equity and Specialised Funds" at the 2010 Canadian Council on Africa business investment forum (panel chairperson);
- "Business in Africa: Navigating the Legal Environmental and the Financial Crisis Africa's Development" at the 2010 Harvard Africa Law and Development Conference (panelist).

He is an Advocate of the High Court of Kenya and an English Solicitor.









# KOJO BENTSI-ENCHILL



KOJO BENTSI-ENCHILL PARTNER BENTSI ENCHILL LETSA & ANKOMAH

**GHANA** 

Admitted: 1975, Ghana

Education: Magdalene College, Cambridge University, Post Graduate Research on Mining Concessions Law, J. Donaldson Bye-Fellow (1981); Ghana School of Law (Q.C.L. 1975); University of Ghana (LL.B. 1973; B.A. Political Science 1971)

**Practice Group**: Energy & Natural Resources (Head)

Member: Ghana Bar Association

Languages: English, French, Fanti and Ga.









# NIGEL BOARDMAN



NIGEL BOARDMAN PARTNER SLAUGHTER AND MAY

LONDON

Nigel's broad practice includes domestic and international corporate finance, mergers and acquisitions, joint ventures, IPOs, demergers, private acquisitions and disposals, private equity, public takeovers, issues of compliance and corporate governance, investigations and insolvency, restructurings, investigations and sports law.

Nigel has received a number of accolades and is:

- The highest ranked UK lawyer in Who's Who Legal Corporate Governance 2013
- One of Chambers' Top 100 for 2013
- Listed as a "Leading Advisor 100" within the DealMakers - 2013 - Global Leading Advisors 100 campaign
- The 2012 winner of the Financial Times' Special Achievement Award (FT Innovative Lawyers 2012)
- Ranked as a 'star performer' for Corporate and M&A work by Chambers in its UK, Europe and Global directories and he has been honoured with the Directory's lifetime achievement award
- Listed as a leading individual for Mergers and Acquisitions in The Legal 500, 2013
- Named as the City's most influential lawyer in City AM's 'Power Hundred 2011' and is also a judge of the 2012 City AM Awards
- Listed as a leading lawyer for Mergers and Acquisitions in IFLR1000's 'The Guide to the World's Leading Financial Law Firms 2011' (21st Anniversary Edition)
- Included by the Evening Standard in their 2012 review of the most influential lawyers in London and by The Times in their 100 most influential people in business
- In Who's Who Legal Mergers & Acquisitions 2012, where he is ranked as the second most highly regarded individual globally
- Included in Debrett's 'Who's Who'









- Recognized in the Legal Experts Directory as an expert in Capital Markets and Corporate M&A
- In the first rank for Corporate and M&A in PLC's 'Which Lawyer'
- Mentioned in Who's Who Legal Banking 2012
- Ranked number two in The Times Law 100 2012 'City Top Ten' list of the most influential judges and lawyers in the City

Nigel is a contributor to the 'Prospectus for the Public Offering of Securities in Europe', to 'The European Company' and to 'Modern Company Law for a Competitive South African Economy' and is a consulting editor of the Oxford University Press' 'Annotated Companies Acts'. He also led the team which produced the Slaughter and May Review of Corporate Governance at the Rugby Football Union. Nigel is on the Editorial Board of the 'Journal for Corporate and Commercial Law and Practice' and an advisory Board member of the Michael Larkin Centre for Corporate and Commercial Law at the University of the Witwatersrand.

Nigel is a Trustee of the British Museum and a Vice President of Save the Children UK.









#### **ANDREW BROWNE**



ANDREW BROWNE
EDITOR
THE WALL STREET JOURNAL
AND DOW JONES NEWSWIRES

CHINA

Andrew Browne is China editor of *The Wall Street Journal* and *Dow Jones Newswires*, a position he took up in December 2008.

Andrew started his career in journalism after graduating from Leeds University in 1980 with a degree in Chinese Studies. He joined the South China Morning Post in Hong Kong as a columnist and then moved to Reuters News Agency, where he spent 20 years running bureaus around Asia before becoming news editor for the Asia-Pacific region, based in Singapore.

Andrew left Reuters in 2004 to join *The Wall Street Journal* as China economics correspondent. He was a member of a team of Journal reporters in Beijing that won the Pulitzer Prize for International Reporting in 2007. He also received awards from the Society of Newspaper Publishers in Asia in 2005 for his coverage of the Asian tsunami and, in 2006, for his stories on China's healthcare crisis.

Before his latest assignment at *The Wall Street Journal*, Andrew spent two years at Brunswick Group as a Beijing-based partner. In that role, he advised some of China's largest state-owned enterprises on their financial communications strategy, particularly in the area of outbound mergers and acquisitions. His clients included China Investment Corp. and State Grid.









#### BENJAMIN BURMAN



BENJAMIN BURMAN PARTNER DARROIS VILLEY MAILLOT BROCHIER

**PARIS** 

Ben Burman has been a partner of Darrois Villey Maillot Brochier since 2008, where he practices in the corporate law department focusing on cross-border mergers and acquisitions. He has advised clients from developed and emerging markets making inbound acquisitions in France, as well as French clients on their outbound transactions, including in Brazil, Russia, Ukraine and Thailand.

Recently, he advised Alliance Boots and its holding company in connection with the two-step sale of Alliance Boots to Walgreen Co. (2012) and Alliance Boots in connection with the three-way transaction between Walgreen, Alliance Boots and AmerisourceBergen (2013). Previously, he acted for Stefano Pessina in connection with his joint offer with KKR for Alliance Boots plc, the first take-private of a FTSE 100 company and Europe's largest LBO (2007).

Prior to joining Darrois Villey, he was an associate with Wachtell, Lipton, Rosen & Katz from 2000 to 2006. From 1990 to 1996 he worked for Bain & Company in London and San Francisco and for three years in Moscow. He graduated with first class honors from Oxford University (1989), where he was a scholar at Christ Church, attended Yale University Graduate School on a Henry Fellowship and holds a J.D. from Yale Law School (1999). After graduating from law school, he served as a law clerk to Judge Pierre N. Leval of the U.S. Court of Appeals for the Second Circuit. He is admitted to both the New York and Paris bars.









## **CAI HONGBIN**



CAI HONGBIN
DEAN, PROFESSOR
PEKING UNIVERSITY
GUANGHUA SCHOOL OF
MANAGEMENT

BEIJING

Cai Hongbin received his BA in Mathematics at Wuhan University in 1988, his M.A. in Economics at Peking University in 1991, and his Ph.D. in Economics at Stanford University in 1997. He is currently Professor in Economics and Dean of Guanghua School of Management, Peking University. He taught at University of California, Los Angeles before moving back to Peking University. He is a National Chang Jiang Scholar (awarded by Ministry of Education of China) and a National Outstanding Young Researcher (awarded by National Science Foundation of China). Professor Cai has published many academic papers in top international journals in economics and finance, in a wide range of areas including game theory, Chinese economy, industrial organization and corporate finance. He is elected as a Fellow and a Council member of the Econometric Society. Professor Cai is a member of the National People's Congress, and a member of the Central Committee of China Democratic League and Vice Chairman of its Committee of Economic Affairs. He was the founding president of The Chinese Finance Association (TCFA, overseas). He serves on the boards of China Unicom and on the board of Sinopec Group as an outside director.









# WILLEM CALKOEN



WILLEM CALKOEN ADVISOR NAUTADUTILH

ROTTERDAM

Willem Calkoen specializes in mergers and acquisitions (M&A) work - both public offers and private transactions – and in securities law and corporate governance. Willem has been involved in a variety of domestic and cross-border transactions, representing clients such as AT&T, General Electric, 3I, ICI, Knight Vinke and CalPERS, Perfetti Van Melle, Rexam, Smit Internationale, South African Paper Industries and Stork.

Willem graduated from Utrecht University in 1970 and served as a naval reserve officer until 1972, when he joined NautaDutilh. He became a partner in 1980. He was chairman of the Company Law Committee of the Section on Business Law ('SBL') of the International Bar Association from 1988 to 1992; an officer of the SBL from 1993 to 1998 and chairman of the SBL from 1997 to 1998.

Willem publishes regularly on topics such as joint ventures and corporate governance. He has been identified as highly recommended in Pritchard's European Legal 500 of 2004 and listed in Who's Who Legal for the Netherlands under M&A and corporate governance. He is acknowledged by European Legal Experts 2005 as a corporate and commercial expert.









#### PETER CALLENS



PETER CALLENS
PARTNER
LOYENS & LOEFF N.V.

BRUSSELS

Peter is a member of Loyens & Loeff's Corporate and M&A Practice Group in Belgium.

Peter has extensive experience in national and international corporate transactions. His focus is on mergers and acquisitions and private equity investments in a wide variety of economic sectors including insurance, manufacturing, healthcare, traditional and renewable energy providers and the service industry.

He also represents clients in litigation and arbitration proceedings often in post-M&A, investment or shareholder disputes, and he is regularly appointed as an arbitrator in both ad hoc and institutional arbitrations.

Peter is mentioned by Chambers & Partners Europe (as leading expert in the areas of Corporate and M&A and Dispute Resolution), Legal 500 (as leading individual in Corporate and M&A), IFLR 1000 (as leading lawyer in Mergers and Acquisitions) and Best Lawyers (as best Belgian litigator in 2012).

Peter is a former Secretary of the Brussels Bar and a former co-Chair of the International Sales Committee of the International Bar Association. He is a permanent member of the Belgian Bar's Appellate Disciplinary Council. He is the Chairman of the Belgian-Dutch Society (BENEV) in Brussels. He has published articles on various corporate law related subjects, such as takeover bids and corporate governance in the energy sector.

Peter holds a Bachelor's Degree from Facultés universitaires Notre-Dame de la Paix (Namur, Belgium, 1978), a Master's Degree in Law from KU Leuven (Belgium, 1981) and a specialization degree from Università degli Studi di Siena (Italy, 1982).

Peter works in Dutch, French and English and has a good knowledge of Italian, German, Spanish and Afrikaans.









# RICHARD CAMPBELL-BREEDEN



RICHARD CAMPBELL-BREEDEN MANGING DIRECTOR GOLDMAN SACHS ASIA

HONG KONG

Richard is vice chairman of the Investment Banking Division in Asia Pacific Ex-Japan (APEJ) and chairman of the Mergers & Acquisitions Group in APEJ. He serves as a member of the Asia Pacific Commitments Committee and the Asia Pacific Client and Business Standards Committee.

Previously, Richard was head of Mergers & Acquisitions in APEJ from 2011 to 2014 and chairman of the Industrials Group in APEJ from 2013 to 2014. He was co-head of the European Financial Sponsors Group from 2005 to 2008 and co-head of UK Investment Banking from 1999 to 2005. Richard joined Goldman Sachs in 1989 in the Mergers & Acquisitions Department in New York. He was named managing director in 1998 and partner in 2000.

Prior to joining the firm, Richard worked for 3i and Rolls-Royce Aero Engines.

Richard earned an MBA from INSEAD in 1988 and a BA from the University of Bristol in 1984.









## BERTRAND CARDI



BERTRAND CARDI PARTNER DARROIS VILLEY MAILLOT BROCHIER

**PARIS** 

Bertrand Cardi is a partner at Darrois Villey Maillot Brochier. He joined the firm early 2010 and was before a partner at Linklaters.

He has a strong expertise in mergers and acquisitions and in stock exchange law. He has acted for industrial clients or investment funds in numerous major transactions, such as, for EADS in the recent reorgnisation of its share capital as well as the previous attempt of merger with BAE Systems, for Hermès against LVMH, for Sodiaal in the setup of a joint company with General Mills (Yoplait), for Carlyle in the acquisition of Numericable, for Unibail in its merger with Rodamco, for Deutsche Börse in the attempt of merger with Euronext, for Arcelor in its defense against Mittal, for Metrovacesa in its offer on Gecina, for the Meyer family in its exit from Galeries Lafayette and for Sanofi in its offer on Aventis. He also advised listed companies in financial difficulties (*e.g.*, Dexia, Colonial and Carrère).

Bertrand Cardi acts regularly on public matters such as for the CDC in the creation of Veolia-Transdev, and for the opening of the share capital of La Poste, in the exit of Sacyr from the share capital of Eiffage and for various investments in the infrastructure domain (such as Saur, Sanef, Séché transactions and Eutelsat).

Finally, Bertrand Cardi regularly advises numerous listed companies on their governance and on their strategy on international matters. In this respect, for the last few years, he advised Casino on the unsolicited proposal of merger on the principal Brazilian retailer and the related litigations, on their acquisition of assets of Carrefour in Thailand and on its restructuring in Colombia as well as in Uruguay.

Bertrand Cardi, in addition to his Assas University diploma, is a graduate of École des Hautes Etudes Commerciales ("HEC") and is recognized as a leading lawyer in his field in most international guides.









# SANTIAGO CARREGAL



SANTIAGO CARREGAL PARTNER MARVAL, O'FARRELL & MAIRAL

**BUENOS AIRES** 

Santiago Carregal is a partner in Marval, O' Farrell & Mairal's Banking & Finance Department. He specializes in capital markets and corporate finance and has represented companies and investments banks in more than 180 transactions, including public offerings, private placements and tender and exchange offers, structured and project financings and mortgage securitization involving a variety of equity, debt and hybrid instruments.

In recent years he has been increasingly active in M&As, handling a number of notable transactions, including the sale of GE Money Argentina to Banco Supervielle, the sale of GE Money's branches to Banco Columbia, the purchase of two of Argentina's largest call center operators by the Indian Group Aegis, the acquisition by Dufry of the leading airport retailer in Argentina Interbaires, as well as airport retail operations in Uruguay, Ecuador and Armenia, and a wholesale platform in Panama, in a combined transaction of US\$950 million, and the sale of the controlling stake in chemical company Indupa by Belgian giant Solvay.

Santiago also has extensive experience in restructuring and workouts. During the 2001/02 Argentine financial crisis he represented bank steering committees and debtors in workouts totaling US\$ 7 billion, which included representing the Telecom Argentina group, comprising 4 companies in 2 countries, in its US\$ 4 billion debt restructuring, the largest cross border insolvency case in Argentina's history (2002/2006).

From 2012 to 2014 Mr. Carregal led, together with Mr. Héctor Mairal, the team of lawyers that represented Repsol and Repsol Butano in all matters relating to the expropriation of Repsol's participation in YPF, including representation in arbitral and judicial proceedings, and in the expropriation agreement signed with the Argentine Government, which constitutes Argentina's first-ever expropriation deal.

Chambers Latin America describes Santiago as "a brilliant lawyer and among the best in the country." He is also recognized as a leading specialist in banking and finance, capital markets, corporate/M&A and project finance in several other legal publications including Who's Who Legal, PLC, The Legal 500, Which Lawyer and IFLR 1000.

Santiago worked as a foreign attorney for Shearman & Sterling in New York, is a former Vice-President and Assistant General Counsel of JP Morgan's Buenos Aires Branch, and was a partner of law firm Carregal & Funes de Rioja. Mr. Carregal graduated as a lawyer at the University of Buenos Aires in 1984 and holds a Masters in Law from the University of Illinois in 1987.

He is currently a member of the Board of the Argentine Bank's Lawyers Committee (Comité de Abogados de la República Argentina) and a professor of post-graduate studies in banking and finance at the Universidad de Buenos Aires, Universidad Austral and Universidad Católica Argentina.









## MARTÍN CARRIZOSA



MARTÍN CARRIZOSA PARTNER PRIETOCARRIZOSA

**BOGOTÁ** 

# **Languages**Spanish, English

# **Legal Areas**Antitrust and Competition

#### Education

Universidad de Los Andes. Post-graduate degree in Commercial Law - 1998 Universidad de Los Andes. Law Degree – 1987

Founding partner of Prietocarrizosa. Martín has extensive experience in Unfair Competition and Antitrust Law, Intellectual Property Law, and transnational Mergers and Acquisitions, and has participated in some of the most important Colombian cases related to these areas.

Martín has been an Economic and International Affairs Advisor to the President of Colombia, and principal advisor and Chief of Staff of the Secretary General of the Organization of American States (OAS). He has been legal counsel and board member of the Colombian-American Chamber of Commerce, and is a board member of several institutions, including non-profit organizations such as the World Law Group and businesses, including the likes of MBA Lazard Colombia and Scotiabank Colpatria. Martín is appointed by Colombia as one of the arbitrators for the International Centre for Settlement of Investment Disputes (ICSID) and is an arbitrator for the Arbitration and Conciliation Center of the Chamber of Commerce of Bogotá. Additionally, he is part of the Board of Governors of Los Andes University.

He was designated in 2014 as a member of both the Board of Directors of the Chamber of Commerce of Bogotá and the Board of Directors of Proexport, the entity charged with the promotion of tourism, foreign investment, and exportation in Colombia.

In 2012 Martín was appointed by the President of the Republic, Juan Manuel Santos, as a member of the Drafting

Committee for the Arbitration Law, and was a member of the Infrastructure Committee, organized by the government to analyze best solutions to infrastructure issues in the country.

Martín is a member of both the World Presidents' Organization (WPO) and the Chief Executives Organization (CEO). He has also been a professor of civil law and contracts at Los Andes University and the Colegio Mayor de Nuestra Señora del Rosario.

Chambers Latin America 2014 mentions: "Martín Carrizosa heads the department and enjoys considerable recognition from clients who comment: `his proactive approach to problem solving in highly complex antitrust and M&A transactions serves to show his determination in seeing that client's needs are fully met".









# CLARA CHOI



CLARA CHOI PARTNER SLAUGHTER AND MAY

HONG KONG

Clara Choi is a corporate partner in Slaughter and May's Hong Kong office. She is an experienced M&A and capital markets lawyer who has worked on a wide range of transactions in private and public M&A and equity and debt capital markets. She also has experience of high profile regulatory investigations.

Clara recently advised on two landmark takeovers of Hong Kong family-owned banks: Oversea-Chinese Banking Corporation (OCBC)'s acquisition of Wing Hang Bank for US\$4.95 billion in 2014 and Yuexiu's partial offer for up to 75% of the shares in Chong Hing Bank for US\$1.5 billion in 2013. Other recent highlights include advising:

- The 17 underwriters on the US\$4 billion global offering and listing of H shares on the Hong Kong Stock Exchange of the People's Insurance Company (Group) of China Limited (PICC). This was the largest IPO in Hong Kong in two years and the fourth largest IPO globally (2012) which set a global record for the number of underwriters. It also won the Asian-Mena Counsel 'Deal of the Year' 2012 and IFLR Asia 'Equity Deal of the Year' 2013.
- A global investment bank in relation to investigations by the Hong Kong Monetary Authority into the setting of Hong Kong Inter-bank Offered Rate (HIBOR)
- Alibaba.com Limited on its privatisation by Alibaba Group and withdrawal of listing from the Hong Kong Stock Exchange
- Swire Pacific and Swire Properties on the spin-off and separate listing by way of introduction on the Hong Kong Stock Exchange of Swire Properties and on an earlier proposed US\$2.7 billion spin-off and separate listing of Swire Properties
- John Swire & Sons (H.K.) on the sale of its direct shareholding in Swire Properties in two tranches, of which the gross proceeds of the sale amount to approximately HK\$9.9 billion. The block trade won the IFR Asia 'APAC Equity Deal of the Year' and 'Equity Deal of the Year' 2013

Clara studied law at the College of Law, London after graduating from the University of Oxford with a BA in Philosophy, Politics and Economics. She is admitted as a solicitor in England and Wales and Hong Kong and speaks fluent Mandarin and Cantonese and reads and writes Chinese.









# WEI SUN CHRISTIANSON



WEI SUN CHRISTIANSON CO-CEO OF ASIA PACIFIC AND CEO OF CHINA, MORGAN STANLEY

BELIING

Wei Sun Christianson is a Managing Director, and Co-CEO of Asia Pacific and CEO of China for Morgan Stanley. She is also a member of the firm's Management Committee.

In addition to her regional role, Ms. Christianson is responsible for all aspects of the Firm's operations in China.

Under Ms. Christianson's leadership, Morgan Stanley has broadened its onshore footprint in China to include domestic securities and bond underwriting, commercial banking, asset management, trust services and Renminbi-denominated private equity investing.

She first joined Morgan Stanley in 1998 working in the Firm's investment banking division. Between 2002 and 2005 she served as Chairman for China for Credit Suisse and subsequently for Citigroup Global Markets. She rejoined Morgan Stanley at the beginning of 2006 as the firm's CEO for China. During her banking career Ms. Christianson has had senior roles advising on many of China's landmark privatizations, and on M&A transactions by overseas listed Chinese companies.

Before starting her investment banking career, Wei Sun Christianson was an Associate Director at the Hong Kong Securities and Futures Commission (SFC). While at the SFC, she helped formulate the regulations in preparation for the Hong Kong public listings of the first group of Mainland Chinese companies in 1993. Prior to this, she was a lawyer in New York with Orrick, Herrington & Sutcliffe.

Since 2008, Ms. Christianson has been named in *Fortune* magazine's Most Powerful Women "International Power 50" and "Asia Pacific 25" lists. In 2013, she was ranked #3 on *Fortune's* "China Top 25 Powerful Women" list and was one of twelve women named in the *Financial Times*' "Women of 2013."

She is a member of the Advisory Committee of the Securities and Futures Commission of Hong Kong and serves on the Board of the Estee Lauder Company and the Board of









Trustees of Amherst College.

Ms. Christianson graduated *cum laude* from Amherst College, Massachusetts. In 1989 she received her J.D. degree from the Columbia University School of Law and is admitted to practice law in the State of New York. She is married with three children.









# VICTOR CHU



VICTOR CHU
CHAIRMAN/CEO
FIRST EASTERN INVESTMENT
GROUP

**CHINA** 

Victor Chu was born in Canton, China and came to Hong Kong at the age of four. He received his early education in Hong Kong and England, and took his law degree at University College, London. Victor Chu is a practising solicitor in Hong Kong and is senior partner of his law firm. Since returning from London in 1982, he has practised in the field of corporate, commercial and securities law, with special emphasis on China and regional investment transactions.

Over the last ten years, Victor Chu has served as Director and Council Member of the Hong Kong Stock Exchange, Advisory Committee Member of the Securities and Futures Commission and a member of the Hong Kong Takeovers and Mergers Panel. He has also served, before and after Hong Kong's changeover, as a part-time member of Hong Kong Government's Central Policy Unit. Victor Chu is currently a member of the Law Reform Commission of Hong Kong, Council Member of the World Economic Forum and Chairman of the ICC Commission on Financial Services and Insurance. He was elected a "Global Leader for Tomorrow" by the World Economic Forum in 1998.

Victor Chu is Chairman and CEO of First Eastern Investment Group, a leading regional investment firm channeling over HK\$4 billion for direct investments in China and the Asean region. He is a founding director of FE Securities Limited, China Merchants China Direct Investments Limited, Guangdong Development Fund Limited, CMEC GE Capital China Industrial Holdings Limited, China Canton Investments Limited and Sinochem Investments Limited.

Victor Chu is admitted to practise in England, Hong Kong and Singapore. He served as a Deputy Secretary-General of the International Bar Association (IBA) from 1995 to 2000 and President of the Rotary Club of Hong Kong from 1994 to 1995. Victor Chu is a Trustee of Mentor Foundation and WWF Hong Kong. His other civic associations include service on the boards of the Asia Society, Asia House, YPO, the Salvation Army and the East Asia Institute of Cambridge University.









## PAWEL CIEĆWIERZ



PAWEL CIEĆWIERZ SENIOR PARTNER WARDYŃSKI & PARTNERS

WARSAW

Paweł Ciećwierz is an adwokat and senior partner responsible for Wardyński & Partners' M&A Practice.

He specialises in capital market transactions. He is especially experienced in commercial law, privatisations, banking law, business finance and corporate restructuring. He has, on many occasions, supervised legal services relating to M&A transactions. He has advised both the government and private investors in numerous privatisations, including company flotations and their listing on the Warsaw Stock Exchange. He also represents clients in litigation and in arbitration proceedings.

He took part in the privatisation of state enterprises from the very outset. His experience covers privatisation via public offerings, share sales, enterprise sales, contributing enterprises in-kind, and leasing enterprises. He has participated in preparing transactional documentation, prospectuses, legal analyses, and procedures for privatisation and restructuring.

He has advised all sorts of foreign and domestic project finance undertakings. In the past, he has been a supervisory board member of several companies.









# PETER COOK



PETER COOK PARTNER GILBERT + TOBIN

SYDNEY

Peter specializes in mergers and acquisitions, private equity and capital markets. He also regularly advises on Australia's foreign Investment regime.

He has advised on some of the largest transactions in the country including Chinalco's share investment in Rio Tinto plc and subsequent proposed investment. Other significant transactions include the demergers of BlueScope Steel and OneSteel from BHP Billiton, Rinker/CSR demerger, the GKN and Brambles DLC and the private equity bids for Coles, Qantas and PBL Media.

Peter's recent M&A experience includes acting for Carlyle in its public to private with TPG of Healthscope, acting in relation to Nine Entertainment's recapitalization and debt to equity swap (involving Apollo Capital and Oaktree Capital), acting for the Steelmakers Australia consortium (comprising POSCO and Noble Group) on a proposal to acquire Arrium Ltd, acting for Graincorp on its takeover defense from Archer Daniels Midland, and acting for Sycamore Partners on its proposed public to private of Billabong Group.

Peter is regularly ranked as one of Australia's leading mergers and acquisitions, capital markets and private equity lawyers in industry surveys such as Chambers Global, Best Lawyers, Euromoney Expert Guides and Asia Pacific Legal 500. Peter recently won Best Lawyers Lawyer of the Year Private Equity in 2012 and Capital Markets (Equity) in 2013.









#### CARLOS G. CORDERO



CARLOS G. CORDERO PARTNER ALEMAN, CORDERO, GALINDO & LEE

PANAMA CITY

#### **Practice Areas**

Telecommunications, projects, public bids, banking, general corporate and dispute resolution. Has represented telecommunication companies in all aspects of their operations, including dealings with regulatory entities. Has led teams involved in special projects in the energy, real estate, and telecom industries. Has advised many banks on the structuring of complex loan operations and securities issues. Has advised major clients in commercial litigation as well as local and international arbitration. Has negotiated several Treaties for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion on behalf of the Republic of Panama. Has served as a director of several multination corporations.

#### **Professional Memberships**

Panama Bar Association. International Lawyer's Association.

#### Career

Associate, Icaza, Gonzalez-Ruiz & Aleman, 1975-85. Vice Minister, foreign affairs, 1993-94. National Council of Foreign Affairs (1999-2004). Ambassador in Special Missions for the Defense of the International Services (1999-2004); Ambassador at Large (2009 – Present). Founding Partner, Aleman, Cordero, Galindo & Lee, 1985.









#### ADAM O. EMMERICH



ADAM O. EMMERICH PARTNER WACHTELL, LIPTON, ROSEN & KATZ

**NEW YORK** 

Adam O. Emmerich practices in Wachtell Lipton's corporate department, focusing primarily on mergers and acquisitions, corporate governance and securities law matters. His practice has included a broad and varied representation of public and private corporations and other entities in a variety of industries throughout the United States and globally, in connection with mergers and acquisitions, divestitures, spinoffs, joint ventures and financing transactions. He also has extensive experience in takeover defense.

Adam is recognized as one of the 500 leading lawyers in America by *Lawdragon*, as one of the world's leading lawyers in the field of Mergers and Acquisitions in the *Chambers Guide to the World's Leading Lawyers*, as an expert in each of M&A, Corporate Governance and M&A in the real estate field by *Who's Who Legal*, and as an expert both in M&A and in Corporate Governance by Euromoney Institutional Investor's Expert Guides.

Among the landmark transactions in which he has taken a leading role are acting for Covidien plc in its \$42.9 billion acquisition by Medtronic; Iscar in its acquisition by Berkshire Hathaway; Casino Guichard Perrachon SA in connection with its acquisition of control of Grupo Pão de Açúcar; Deutsche Telekom in its agreed \$39 billion sale of T-Mobile USA to AT&T, and the combination of T-Mobile USA and MetroPCS Communications; GlaxoSmithKline in its unsolicited offer and acquisition of Human Genome Sciences for \$3.6 billion; AMB Property Corporation in its merger with ProLogis, to create a REIT with combined assets owned and under management of \$46 billion; Google in its participation in the Nortel patent auction; and the board of Wyeth in its \$68 billion acquisition by Pfizer.

After serving as a law clerk to Judge Abner J. Mikva, of the United States Court of Appeals for the District of Columbia Circuit, Adam joined the firm in 1986 and was named partner in 1991. He attended Swarthmore College and The University of Chicago, from which he received his J.D. with honors. While at the University of Chicago, Adam served as topics and comments editor of *The University of Chicago* 

Law Review, was elected to the Order of the Coif, and was the recipient of an Olin Fellowship in law and economics. He is a frequent author and speaker on topics relating to mergers and acquisitions and corporate governance.

Adam is co-chair of the International Institute for the Study of Cross-Border M&A, co-chair of the advisory board of New York University's REIT Center for the Study of Public Real Estate Companies, and a member of the American Law Institute. He has served as co-chair of the NYU Real Estate Institute's Annual Symposium on REITs since its inception. He is a member of the Corporate Academic Bridge Group of the NYU Pollack Center for Law & Business, and a frequent contributor to the Harvard Law School Forum on Corporate Governance and Financial Regulation. Adam serves on the board of directors of the American Friends of the Israel Museum, and as president of the Friends of the Israel Antiquities Authority and also of the Friends of Rambam Medical Center. He was previously a member of the board of directors of the Lawyers Alliance for New York, the Visiting Committee of the University of Chicago Law School, The Ramaz School and co-chair of the Young Lawyers Division of the UJA-Federation in New York.

Adam lives in Manhattan with his wife, two daughters and son.









#### RACHEL ENG



RACHEL ENG JOINT MANAGING PARTNER WONGPARTNERSHIP LLP

SINGAPORE

Rachel Eng is the Joint Managing Partner of WongPartnership. As a corporate lawyer, she is involved in listings, corporate advisory, corporate governance and compliance and financial services regulatory work.

Rachel has been involved in a number of significant initial public offerings on the Singapore Exchange, including the offerings of Frasers Hospitality Trust; PACC Offshore Services Holdings Ltd.; Asian Pay Television Trust to raise approximately \$\$1.39 billion; Ascendas Hospitality Trust; IHH Healthcare Berhad, the first dual concurrent listing on Bursa Malaysia and the Singapore Exchange.

Rachel is a board member of the Singapore Accountancy Commission board, and she sits on the Board of Trustees of Singapore Institute of Technology and the Advisory Board of School of Law of the Singapore Management University.

Rachel is a member of the Council of the Law Society of Singapore. She is also a member of the Council of the Singapore Business Federation. Rachel is a member of the Singapore Capital Markets Committee formed by the Monetary Authority of Singapore and was a resource member of the Corporate Governance Council which completed a review and update of the Code of Corporate Governance in 2012. She is also a Fellow of the Singapore Institute of Directors.

Rachel sits on the Singapore chapter of the Asia Pacific Real Estate Association (APREA) Board, the Capital Markets and Financial Advisory Services (CMFAS) Exams Board of the Institute of Banking & Finance, the Reuters Editorial Advisory Board, and the Legal Roundtable of the XBMA forum.

Rachel is recommended as a leading lawyer by independent publications such as Expert Guides – Guide to the World's Leading Women in Business Law; Best Lawyers; Expert Guides – Guide to the World's Leading Capital Markets Lawyers; The Legal 500 – The Client's Guide to the Asia Pacific Legal Profession; Chambers Global – The World's Leading Lawyers for Business; Chambers Asia Pacific – Asia Pacific's Leading Lawyers; IFLR 1000 – The Guide to the World's Leading

Financial Law Firms; PLC Which Lawyer – Capital Markets Overview and AsiaLaw Leading Lawyers as a leading Singapore practitioner in the areas of Capital Markets.

Rachel was awarded Managing Partner of the Year at the ALB South East Asia Law Awards 2011 and 2013.









# DAVID FRIEDLANDER



DAVID FRIEDLANDER
PARTNER
KING & WOOD MALLESONS

**SYDNEY** 

David Friedlander is a mergers & acquisitions and securities lawyer in the Sydney office of King & Wood Mallesons. He is consistently ranked as one of Australia's top M&A and equity capital markets lawyers. David regularly acts for both bidders and targets in takeovers and issuers and underwriters in securities offerings. He is a member of the Australian Takeovers Panel and several other key corporate law bodies.

David is integral to the firm's growth in Asia Pacific spending time working closely with our Hong Kong and China teams and is a member of the Board and International Management Committee of the firm.

David has also been named the Best Lawyers' 2013 Sydney Corporate/Governance "Lawyer of the Year'.









## STUART FULLER



STUART FULLER
GLOBAL MANAGING PARTNER
KING & WOOD MALLESONS

HONG KONG

Stuart Fuller was appointed our Chief Executive Partner on 1 January 2012 and is also the Global Managing Partner of King & Wood Mallesons, based in Hong Kong. In that role, he is responsible for the overall strategy of the King & Wood Mallesons network, for the integration of its practices and the implementation of its business plans and for the overall leadership of the combined firm.

Prior to becoming CEP and GMP, Stuart was a Managing Partner for 5 years and, before then, was the practice team leader of the Banking and Finance practice team and a specialist in securitisation and structured finance. He is also the immediate past Chairman of the Australian Securitisation Forum, the peak industry body for the securitisation and covered bond markets in Australia.

#### **Experience**

- 1990: Bachelor of Commerce and Laws degrees, University of New South Wales
- 1990 -1997: Solicitor, Mallesons Stephen Jaques, Sydney
- 1997 2006: Partner, Mallesons Stephen Jagues, Sydney
- 2006 2011: Managing Partner, Mallesons Stephen Jaques, Sydney
- 2012 present: Chief Executive Partner, Mallesons Stephen Jaques
- 2012 present: Global Managing Partner, King & Wood Mallesons

#### **Membership**

- Member of the Law Society of New South Wales
- Past Chairman of the Australian Securitisation Forum.









## MANUEL GALICIA ROMERO



MANUEL GALICIA ROMERO PARTNER GALICIA ABOGADOS

MEXICO CITY

Manuel Galicia Romero is a founding partner of the Mexican firm Galicia Abogados, S.C., in 1994. Mr. Galicia is an attorney specialized in international business transactions and his practice areas include representation of banks, insurance companies, brokerage firms and other financial institutions in respect of credit facilities, private placements, lease financings, insurance claims and insurance regulatory matters, restructurings, project financing, mortgage programs, high yield issues, as well as advising corporations with respect to joint ventures in Mexico, mergers and acquisitions, antitrust matters, mediation and corporate restructurings.

Mr. Galicia participated as legal advisor to the Coordinating Office of Foreign Trade Organizations (Coordinadora de Organizaciones Empresariales de Comercio Exterior - "COECE") in the negotiation of NAFTA. Mr. Galicia has been appointed as panelist for the roaster of arbitrators for dispute resolution matters related to the financial services chapter under NAFTA.

Mr. Galicia studied law at the Universidad Iberoamericana, A.C., in Mexico City, graduating in 1981, and received a Master's in Comparative and International Law from the Southern Methodist University School of Law in Dallas, Texas.

Before joining the firm, Mr. Galicia was a managing partner with the law firm of Santamarina y Steta, S.C., in 1993 and 1994, having been a partner there for four years and an associate for fourteen.

Mr. Galicia is fluent in English and German.









# **GAO XIQING**



**GAO** XIQING

PROFESSOR, SCHOOL OF LAW, TSINGHUA UNIVERSITY

FORMER VICE-CHAIRMAN AND PRESIDENT CHINA INVESTMENT CORPORATION

BEIJING

Gao Xi-Qing is the former Vice-Chairman and President of the China Investment Corporation. He was Vice-Chairman of the National Council for Social Security Fund of China between February 2003 and 2007, and was Vice-Chairman of the China Securities Regulatory Commission (CSRC) between 1999 and February 2003.

He holds adjunct positions at the Law Schools of Tsinghua University, University of International Business and Economics (UIBE), and Duke University School of Law. Mr. Gao received his B.A. equivalent in 1978 and a Master of Laws in 1981, both from UIBE. As a Richard Nixon Scholar, he attended Duke University School of Law and obtained his Juris Doctor degree in 1986. From 1986 to 1988, he practiced law with a major Wall Street firm before returning to China.

As a co-founder of the Stock Exchange Executive Council, he was instrumental in the founding of the CSRC and the establishment of the Shanghai and Shenzhen Stock Exchanges in the early 1990s. As one of the founding members of the CSRC, Mr. Gao served as its General Counsel and Director of Public Offerings from 1992 to 1995.

From 1997 to July 1999, Mr. Gao served as Vice-Chairman and CEO of BOC International, the investment banking arm of Bank of China in Hong Kong. Since 1986, Mr. Gao has served as either a member or the chairman of arbitration panels for hundreds of international trade or investment disputes between Chinese and foreign companies, both under the CIETAC and the Arbitration Institute of Stockholm Chamber of Commerce.









#### GRAHAM GIBB



GRAHAM GIBB PARTNER MACFARLANES

LONDON

Graham is active in all fields of company and corporate law, including private acquisitions and disposals, public takeovers, joint ventures and public equity offerings.

Graham also chairs the firm's international committee.

Recent highlights include advising:

- Verizon Communications Inc. on its acquisition of Vodafone's interest in Verizon Wireless for \$ 130bn;
- Brit Insurance N.V. on a recommended \$ 1.3bn cash offer by Achilles Netherlands Holdings B.V., a company formed for the purpose of implementing the acquisition at the direction of, and jointly owned by, a consortium comprising Apollo Management VII, L.P. and CVC Capital Partners Limited;
- Alcoa on its €1.2bn investment in a joint venture vehicle with Chinalco and the joint venture's acquisition of a \$ 14bn stake in Rio Tinto:
- HeidelbergCement on its £8bn acquisition of Hanson plc by way of scheme of arrangement;
- Companhia Siderugica Nacional on its £6.1bn competitive bid for Corus Group by way of a preconditional scheme of arrangement the only time such a structure has been used:
- Stefano Pessina on his £11bn joint bid with KKR for Alliance Boots;
- Pernod Ricard on its \$ 14.2bn takeover by way of scheme of arrangement of Allied Domecq and related "back to back" agreement for the sale of €4.1bn of assets to Fortune Brands:
- Deutsche Bank on Dubai Ports International's £3.9bn offer for P&O;









- Arnoldo Mondadori Editore on its €50m acquisition of the French consumer magazine division of Emap;
- Retail Decisions on its £168m acquisition by Palamon Capital Partners; and
- Oaktree Capital Management on its £214m acquisition of Richmond Foods.









## JUAN MIGUEL GOENECHEA



JUAN MIGUEL GOENECHEA PARTNER URÍA MENÉNDEZ

Madrid

Juan Miguel Goenechea is a partner located in the Madrid office of Uría Menéndez. He joined the firm in 1982 and became a partner in 1990. He headed the Latin America Practice Group from 1996 to 2000 and 2004 to 2007.

Juan Miguel has been named as a recognized lawyer by Chambers Global, IFLR, Legal 500 and other major legal directories. His practice focuses on M&A and he has extensive experience in public and private transactions, both domestic and international.

#### Education

- Law Degree, Universidad Pontificia Comillas, Madrid, 1982
- Business Administration Degree, Universidad Pontificia Comillas, Madrid, 1983

#### Membership of Professional Associations

- Madrid Bar Association.
- International Bar Association

#### **Legal Teaching**

From 1985 through 2009, Juan Miguel has been a Professor of Commercial Law at the Universidad Pontificia de Comillas ('ICADE'). He frequently participates as a speaker and commentator at seminars and conferences pertaining to his areas of expertise.







#### ANDREY A. GOLTSBLAT



ANDREY A. GOLTSBLAT MANAGING PARTNER GOLTSBLAT BLP

Moscow

Andrey Goltsblat is a managing partner of Goltsblat BLP, Senior Partner Corporate, M&A and Investment Projects; admitted, 1987, Russia; 1994 JD. He concentrates primarily on mergers and acquisitions, restructuring, joint ventures, commercial and industrial real estate as well as counselling directors and senior management of domestic and overseas companies in connection with investment projects and deal structuring in Russia and the CIS.

His previous roles include chief of staff for the Constitutional Commission of the Russian Parliament. He and his team's recent Russia related M&A work includes advising: Mars on the Wrigley acquisition for \$23bn.; Magna on planned acquisition of Opel business from General Motors; Onexim Group on its acquisition of APR-Bank (currently MFK-Bank); Ashland on the buy-out of shares from its minority partner; RP Capital on the acquisition of Silver City office complex in Moscow; Equifax on the acquisition of an equity interest in Global Payments credit bureau; Danone on sale of its St. Petersburg subsidiary; Matra Petroleum on its acquisitions in the Russian oil and gas sector; Bayer AG on the sale of the world-wide Diagnostics Business of Bayer AG to Siemens AG for €4.2bn. He has overseen legal advice to more than 450 real estate and construction projects in different regions of Russia, predominately for major multinational investors. Andrey has been awarded the medal of the Federal Chamber of Attorneys of the Russian Federation "for services in support of human rights and liberties."

IBA (International Bar Association) and ABA (American Bar Association).









# ADAM GREEN



ADAM GREEN Partner Mannheimer Swartling

STOCKHOLM

Adam Green is a partner at Mannheimer Swartling and a member of the firm's Corporate and Transactions, Mergers & Acquisitions and Private Equity groups. Adam's work focuses primarily on the purchase and sale of companies and businesses, and also on investments in privately-held companies. Adam is frequently involved in complex and cross-border transactions.









# LEO GROOTHUIS



LEO GROOTHUIS PARTNER NAUTADUTILH N.V.

AMSTERDAM

Leo Groothuis focuses his practice on public and private M&A work. Most of his current clients are domestic or international financial institutions and corporations. He has been involved in a wide variety of corporate transactions including public offers, share and asset transactions, LBOs, auction sales, joint ventures and corporate restructurings.

Recent transactions in which Leo was involved include the acquisition by Randstad of staffing activities of USG in 6 European countries and the EUR 3.3 billion investment by Intel in ASML. Other noteworthy experience of Leo consists of various acquisitions and divestments by ABN AMRO, Deutsche Bank, SNS REAAL, Binck Bank, ASR and other financial institutions.

Leo spent more than three years in NautaDutilh's New York office. He graduated from Utrecht University in 1995 and obtained an LL.M. from the University College London.









# JUAN FRANCISCO GUTIÉRREZ I.



JUAN FRANCISCO GUTIÉRREZ I. PARTNER PHILIPPI YRARRÁZAVAL PULIDO & BRUNNER

SANTIAGO

Chambers and Partners 2014: Department head Juan Francisco Gutiérrez is highly recommended by market sources for his "profound analysis, constant availability and fantastic client relations."

Latin Lawyer 250 2014: "his extensive experience in a variety of situations and industries has been instrumental in the closure of a number of M&A transactions,"

#### **Practice Areas:**

- Mergers and Acquisitions
- Securities
- Corporate
- Contracts

## **Professional Experience:**

- President of the Head Committee, Philippi, Yrarrázaval, Pulido & Brunner (1988- ).
- Director Compañía Sudamericana de Vapores (2012-).
- Lawyer of Confederation of Production and Commerce (1985-1988).
- Curtis, Mallet-Prevost, Colt & Mosle, New York, (1982-1984).

#### **Professional Formation:**

- Master of Law, University of New York (1982).
- Undergraduate of Law, Pontificia Universidad Católica de Chile. Obtained his degree in Law in 1980.

#### **Conferences:**

• Speaker in seminars on capital market

## **Publications:**

• Regular Columnist of "Diario Financiero", in matters on stock corporations and antimonopoly control.

## Membership:

• Bar Association of Chile.









## HE FANG



HE FANG PARTNER JUN HE LAW OFFICES

BEIJING

Ms. He is a partner of Jun He Law Offices and currently practices at our Beijing office.

#### **Practice Areas**

Ms. He practices in the areas of mergers and acquisitions, outbound investment, foreign direct investment, private equity, trust and assets management.

## **Professional Experience**

Ms. He's legal experience includes over 2 years work in the Trademark Bureau of the Chinese State Administration for Industry and Commerce where she reviewed trademark applications and adjudicated trademark disputes, one year practice in the legal department of Itochu Corporation in Tokyo where she advised ITOCHU on Chinese-related transactions, and one year practice in the Chicago office of Baker & McKenzie LLP where she advised U.S. clients on investment and trade in China. Ms. He practices in China since March 2001 with Jun He Law Offices.

Ms. He has represented many multi-national companies, State-owned companies and private companies to make investment and M&A in China, involving businesses such as real estate, automobile, media, mining, telecommunications, agriculture, pharmaceutical, medical equipment, food and drinks, and logistics, and provided legal services throughout the process. Ms. He has assisted Chinese companies in investing in the United States, Canada, Japan, Australia, Sweden, New Zealand, Italy, Portugal, Russia, Norway, India, Indonesia, Kyrgyzstan, and Laos concerning businesses such as mining, real estate, media, automobile, banking, oil and gas, solar energy, forestry, fishery and waste treatment. Ms. He is also experienced in the establishment of and investment by trust, and assets management.

Ms. He is a visiting professor at the Lawyer College of Renmin University of China teaching M&A courses.

#### **Education**

L.L.M., University of Virginia School of Law, 2008 LL.B., Southwest University of Political Science and Law, 1998.

## **Professional Associations**

Ms. He is a member of All-China Bar Association. She is also a member of the State Bar of New York.

#### **Professional Awards**

Ms. He was awarded "Outstanding Woman Lawyer" of Beijing for 2009-2011 by Beijing Lawyers Association.









## **BRIAN HEALY**



BRIAN HEALY MANAGING DIRECTOR MORGAN STANLEY

NEW YORK

Brian Healy is a Managing Director in the Mergers and Acquisitions Department and is based in New York. He leads the Firm's North American Natural Resource and Basic Materials M&A practice.

## **Education**

Brian received his MBA from the University of Chicago Graduate School of Business in 1998 and a BS in Finance and Accounting from the University of Virginia in 1993.

## **Banking Experience**

Brian joined the firm in 2000 and works on all types of merger, acquisition and restructuring transactions. Prior to joining Morgan Stanley, Brian spent two years in Lehman Brothers' Mergers and Acquisition Department in New York.

## **Selected Transactions**

- IntercontinentalExchange's \$8.2Bn acquisition of the NYSE
- Molycorp's \$1.3Bn acquisition of Neo Materials
- \$170MM sale of HudBay's Guatemala nickel resource (Fenix) to Solway Group
- Kinross Gold Corporation's \$7.1Bn acquisition of Red Back Mining
- IntercontinentalExchange's \$650mm acquisition of The Climate Exchange
- \$2.1 Bn sale of certain of Rio Tinto's Alcan Packaging segments to Amcor
- \$1.2 Bn sale of Rio Tinto's Alcan Packaging segments to Bemis
- \$19.0 Bn acquisition of Rohm and Haas by the Dow Chemical Company and related financing
- \$43.1 Bn hostile defense and sale of Alcan to Rio Tinto
- \$10.2 Bn hostile defense and sale of Placer Dome to Barrick Gold
- \$6.0 Bn sale of Novelis to Hindalco, a member of Aditya Birla Group of companies
- \$1.5 Bn Peabody Energy's acquisition of Excel Coal Ltd
- \$6.5 Bn unsolicited offer and acquisition of Pechiney by Alcan and subsequent creation and spin off of \$4.2 Bn Novelis Inc.
- \$1.1 Bn unsolicited offer and acquisition of AurionGold by Placer Gold









# **JAVIER ILLESCAS**



JAVIER ILLESCAS SENIOR VICE PRESIDENT BANCO SANTANDER, S.A.

SPAIN

Mr. Javier Illescas has been Senior Vice President at Banco Santander, S.A., since October 2012. Mr. Illescas leads the newly created business legal affairs division. In this new role, he acts as legal counsel overseeing the banking group's business units and coordinate legal advice for corporate transactions as well as the legal areas of the group's institutions outside of Spain. He was a Partner of Uría Menéndez Abogados, S.L.P.









# KLAUS ILMONEN



KLAUS ILMONEN PARTNER HANNES SNELLMAN

HELSINKI

Klaus Ilmonen heads our Capital Markets practice in Helsinki. His practice includes equity capital markets transactions and other corporate transactions involving public corporations. He has considerable experience from public takeovers, as well as from cross-border transactions. Klaus also works with governance of public corporations.

Klaus serves on a consultative group for developing EU corporate finance regulation and has participated in drafting Finnish takeover regulation. Klaus also teaches securities regulation at the University of Helsinki.

Klaus has qualified as an attorney in the State of New York, and practised U.S. securities law in the London office of the law firm Cleary, Gottlieb, Steen & Hamilton, where he represented European issuers and underwriters in international securities offerings. He also worked on international M&A transactions.

Klaus has been a visiting researcher at Harvard Law School and holds a LL.M. degree from Columbia Law School in New York.

Klaus has served as an officer with Finnish forces in Kosovo and Afghanistan. He has lectured on operational law in Finland and abroad.

#### **Recent References**

- IPO of Verkkokauppa.com Oyj Counsel to the issuer, 2014
- OP-Pohjola Group EUR 3,3 billion tender for Pohjola Bank - Counsel to Pohjola Bank, 2014
- Acquisition of Nokia Devices & Services from Nokia Corporation by Microsoft Corporation, EUR 5,44 billion
   Counsel to Microsoft Corporation, 2013
- Talvivaara Oyj EUR 260 million rights offering Counsel to managers, 2013
- Trimble Navigation Ltd. EUR 337 million offer for Tekla Corporation Counsel to Trimble, 2011









- Listing of Ruukki Group Plc's shares on the London Stock Exchange Special counsel to Issuer, 2010
- Orc Software AB (publ.) offer for the shares of Neonet AB (publ.) in Sweden – Counsel to Orc Software, 2010
- Rights offering of EUR 300 million Pohjola Bank Plc -Counsel to Pohjola, 2009
- Purchase of Swedish operations of Kaupthing hf. Counsel to Ålandsbanken Abp, 2009
- IPO of EUR 117 million of SRV Group Plc on the Helsinki Stock Exchange - Counsel to SRV Group Plc, 2007
- IPO of £210 million of Talvivaara Oy on the Main List of the London Stock Exchange Special Finnish counsel to the managers of the IPO, 2007

## **Rankings**

- Ranked among the best lawyers in the 2014 edition (Helsinki: Capital Markets and Mergers and Acquisitions) of Best Lawyers®
- 'Klaus Ilmonen is a prominent figure in this field,...',
   Capital Markets, Chambers Europe 2013
- Key individual in Corporate/M&A, Chambers Europe 2013
- 'Klaus Ilmonen is one of Finland's leading capital markets experts.', Legal 500, 2013
- 'US-qualified Klaus Ilmonen previously worked in London as a US securities law expert. He impresses market observers with his work on international deals...', Banking & Finance, Chambers Global 2013

## **Memberships and Positions of Trust**

- Member of the Consultative Working Group on Corporate Finance of the European Securities Markets Authority (ESMA)
- Member of the expert group on securities regulation of the Finnish Bar Association
- The Mannerheim Foundation, Secretary









- Harvard Law School, Visiting Researcher, 2011 2012 (Jan.)
- Partner, Hannes Snellman, 2007
- Licentiate of Laws, University of Helsinki, 2002
- Associate, Cleary, Gottlieb, Steen & Hamilton, London, 1999–2002
- LL.M. (Stone Scholar), Columbia University, 1999









# **BRENT IRVIN**



BRENT IRVIN VICE PRESIDENT AND GENERAL COUNSEL

TENCENT

Brent Irvin (艾文博)

Vice President and General Counsel of Tencent 腾讯公司副总裁及总法律顾问

Brent joined Tencent, a leading global Internet company, in 2010. He is currently Vice President and General Counsel. Prior to joining Tencent, he worked at a leading Silicon Valley law firm, specializing in M&A and technology transactions, with a special emphasis on Internet companies. He received his JD from Stanford Law School, an MA in Asian Studies from Yale University and a BA in History from Carleton College.

艾文博2010年就职于全球领先的互联网公司---腾讯,担任副总裁及总法律顾问。在加入腾讯前,曾职 于硅谷一家知名律师事务所,主要负责合并收购及技术 交易。Brent于斯坦福法学院获得法学博士、耶鲁大学获 得亚州研究学硕士、美国卡尔顿学院获得历史本科学位









# FULVO ITALIANI



FULVO ITALIANI PARTNER D'EMPAIRE REYNA ABOGADOS

**CARACAS** 

Fulvio Italiani is considered one of the leading M&A and corporate lawyers in Venezuela. He has participated in most of the significant acquisition, financing and oil and gas transactions taking place in Venezuela in the last years. Fulvio Italiani has been consistently ranked as a star individual for M&A/Corporate by *Chambers* Latin America.

Fulvio was honored with an award for "Outstanding Contribution to the Legal Profession" at the 2013 *Chambers* Latin America Awards for Excellence. According to Chambers & Partners, Fulvio Italiani was selected for the prestigious award in recognition of "his business skills and legal expertise which have been of great benefit to national and multinational companies investing in the challenging economic climate of Venezuela." Chambers & Partners also mentioned that Fulvio "handles some of the largest financing and M&A deals in the country" and "is particularly celebrated for his dedication to his clients and his ability to find creative solutions to the most challenging problems." Fulvio has also been named one of "Latin America's Top 50 Legal Stars" by *Latin Business Chronicle*.

As part of his vast experience, Fulvio has represented:

- Rosneft as Venezuelan counsel in its acquisition of TNK BP
- The Carlyle Group as Venezuelan counsel in its acquisition of DuPont Performance Coatings
- The Industrial and Commercial Bank of China (ICBC) in a US\$1.5 billion Pre-Paid Export Finance Facility to Petróleos de Venezuela, S.A.
- AEI and The Williams Companies Inc. in the sale of Accroven to PDVSA Gas for US\$214 million
- Banco Santander in the sale of Banco de Venezuela to the Venezuelan government for US\$1.05 billion
- Ternium in the sale of Sidor to the Venezuelan









government for US\$1.97 billion

- CNPC Services in connection with an oil and gas services joint venture with PDVSA Servicios
- DaimlerChrysler as Venezuelan counsel in connection with the transfer of its majority interest in the Chrysler Group to a subsidiary of Cerberus Capital Management, L.P., a private-equity company based in New York for US\$7.4 billion
- McDonald's Corp. as Venezuelan counsel in the US\$700 million sale of approximately 1,600 restaurants in Latin America and the Caribbean to a franchisee organization led by Wood Staton
- Ashmore Energy International (AEI) in the sale of Vengas, C.A., the leading Venezuelan domestic gas distributor, to PDVSA Gas
- ABN Amro and Econoinvest Casa de Bolsa in the tender offer for Compañía Anónima Nacional Teléfonos de Venezuela (CANTV) made by the Bolivarian Republic of Venezuela for US\$1.7 billion
- The Board of Directors of C.A. La Electricidad de Caracas (EDC) in the tender offer for EDC made by Petróleos de Venezuela, S.A. (PDVSA) for US\$900 million
- Teléfonos de México, S.A. de C.V. (Telmex) and América Móvil, S.A. de C.V. in their agreement with Verizon Communications, Inc. to acquire Verizon's equity interest in Compañía Anónima Nacional Teléfonos de Venezuela (CANTV), for US\$676.6 million
- The AES Corporation in its US\$1.8 billion unsolicited tender offer for C.A. La Electricidad de Caracas
- Sidor Ternium in its US\$1 billion and US\$1.8 billion financial restructurings
- Empresas Polar in its US\$501 million negotiated tender offer for Mayesa S.A.









- The AES Corporation and C.A. La Electricidad de Caracas in their joint US\$1.4 billion unsolicited tender offer for Compañía Anónima Nacional Teléfonos de Venezuela (CANTV)
- Empresas Polar in the US\$568 million sale of its shareholding in Unión de Cervecerías Peruanas Backus & Johnston S.A.A. (Backus), to Grupo Empresarial Bavaria.

He has also represented international and Venezuelan clients in arbitrations under several rules systems, including the ICC rules, and acted as the chairman of an arbitration panel in connection with a dispute involving a joint venture agreement between a Venezuelan company and a U.S. company.

Fulvio Italiani has been considered over the years one of the best corporate/M&A and finance lawyers in Venezuela by *Chambers* Global, *Chambers* Latin America, The Legal 500 and Latin Lawyer 250 and was included in the list of top Venezuelan lawyers under 40 by Latin Lawyer (2003). He has also been ranked as a Venezuelan leading lawyer by PLC Which Lawyer and IFLR 1000.

Fulvio Italiani is a partner in D'Empaire Reyna Abogados. Before becoming a partner at D'Empaire, Fulvio Italiani worked as an associate at the New York office of Skadden, Arps, Slate, Meagher & Flom LLP from 1993 to 1996. He studied law at Universidad Católica Andrés Bello, Caracas (J.D. *summa cum laude*, 1990). He is fluent in Spanish, English and Italian.









## MASAKAZU IWAKURA



MASAKAZU IWAKURA Partner Nishimura & Asahi

Токуо

Mr. Iwakura has handled a variety of large-scale and unprecedented mergers and acquisitions, intellectual property, tax and insurance matters and litigations. He handled, among others, the integration of UFJ Bank Group and Mitsubishi Tokyo Financial Group ("MUFG"), the acquisition of AIG Edison Life and AIG Star Life by Prudential Financial, the acquisition of VeriSign's identity and authentication business by Symantec, the demutualization and GPO of the Daiichi Mutual Life Insurance Company, the business swap between Mitsubishi Chemical and DSM Engineering Plastics, the hostile takeover defense by Bull-Dog Source against a U.S. activist fund, the patent infringement litigation regarding Canon's ink cartridge, the litigation regarding the bank tax of the Tokyo and Osaka Metropolitan governments and the patent-related litigation brought by Texas University against NTT regarding the lithium-ion secondary battery. In addition, he recently advised Mitsubishi UFJ Securities (and MUFG) on its integration with Morgan Stanley Japan Securities and handled the merger between DWANGO Co. and KADOKAWA Corporation.

He has lectured on corporate law, mergers and acquisitions law, intellectual property law and tax law at various law schools and universities for more than 20 years. He was a Visiting Professor of Law at Harvard Law School in the 2007-2008 and 2013-2014 academic years, and a Lecturer at Kyoto University Law School from 2005 to 2007, and has been a Professor of Law at Hitotsubashi University Graduate School of International Corporate Strategy since 2006. He also serves as an outside (independent) director (board member) of COOKPAD Inc. (listed on the Tokyo Stock Exchange) and GMO Internet (listed on the Tokyo Stock Exchange) and a statutory auditor of Imperial Hotel (listed on the Tokyo Stock Exchange).

He has authored various textbooks and articles including "Overview of recent trends in M&A activity and relevant legal developments in Japan" published by Euromoney Trading in 2014, "Japan Chapter - The International Comparative Legal Guide to: Mergers & Acquisitions 2014" published in 2014,









> "Japan Chapter - The Public Mergers and Acquisitions multijurisdictional guide 2013/14" published in 2013, "Intellectual Property Laws" published in 2013, "The Leading Edge of M&A Legal Work" published in 2010, "Practical Consultation of the New Corporate Law" published in 2006, etc.

Mr. Iwakura obtained a LL.B. from the University of Tokyo in 1985 and a LL.M. from Harvard Law School in 1993, and is admitted to practice law in Japan and the State of New York. He has worked at Nishimura & Asahi from 1987 to present (Senior Partner & Executive Management Committee Member). Previously he worked at Debevoise & Plimpton (New York) from 1993 to 1994 and Arnold & Porter (Washington, D.C.) from 1994 to 1995.









## MICHAEL MERVYN KATZ



MICHAEL MERVYN KATZ CHAIRMAN EDWARD NATHAN SONNENBERGS

**JOHANNESBURG** 

Professor Michael Katz is the chairman of ENS and has over 47 years' experience in corporate and commercial law, including advising in relation to M&A, competition law, tax, privatisation and deregulation, project finance and non-recourse financing, public private partnerships, empowerment ventures and banking and financial markets.

Michael is regularly quoted in the media and speaks at a number of international and domestic conferences and other high profile events. Michael publishes numerous articles, chapters and papers on legal and fiscal topics, including co-authoring the Butterworths Company Law Precedents (4 Volumes) and South Africa's contribution to the United Nation's and Harvard University Corporate Law Tools Project.

## Appointments / Professional Affiliations

- Chairperson of the Specialist Committee On Company Law (established in terms of section 191 of the Companies Act, 2008)
- Chaired the Tax Advisory Committee to the Minister of Finance
- Chaired the Commission of Inquiry to Investigate the Taxation System of South Africa (Appointed by Government)
- Member of the King Committee on Corporate Governance
- Member of a number of company boards
- Trustee of numerous trusts, including: The Nelson Mandela Children's Fund; Constitution Hill Trust; Legal Resources Trust; Constitutional Court Trust; The Donald Gordon Foundation; and The South African Holocaust and Genocide Foundation
- Chaired the Commission of Enquiry for Johannesburg Stock Exchange to review the structure and operations of the Stock Exchange
- Board of Directors, South Africa 2010 FIFA World Cup LOC
- Trustee, 2010 FIFA World Cup Legacy Trust
- Chairman of the Board of Directors, National Housing Finance Corp Ltd
- Member of the FSB Legislative Committee

## **Academic Appointments**

- Honorary Degree: Doctorate of Laws (1998) (University of the Witwatersrand)
- Course director, Advanced Company Law (University of the









Witwatersrand)

- Extraordinary Professor Free State University
- Extraordinary Professor Pretoria University
- Honorary Professor University of the Witwatersrand
- Member of Board of Governors Hebrew University of Jerusalem

## Awards / Accolades

- Chambers and Partners Global Guide to the World's Leading Lawyers 2012 "Star individual" for Corporate; Mergers and Acquisitions (South Africa); Tax (South Africa)
- Legal 500 Europe, Middle East & Africa 2012's guide to outstanding lawyers; Elite Leading Lawyer - Mergers and Acquisitions (South Africa)
- IFLR 1000 2012 Mergers and Acquisitions (South Africa)
- Who's Who Legal 2013 Corporate Governance; Corporate Tax and Mergers & Acquisitions (South Africa)
- Guide to the World's Leading Lawyers 2012 Mergers and Acquisitions
- PLC Which Lawyer? 2012 Corporate; Mergers and Acquisitions (South Africa); Tax (South Africa); Corporate Governance (South Africa)
- InterContinental Finance Magazine 2012 leading lawyer for Corporate Commercial (South Africa)
- Best Lawyers South Africa 2011 Banking; Corporate;
   Finance; Mergers and Acquisitions; Private Equity; Regulatory;
   Tax
- Legal Experts Europe, Middle East & Africa 2012 Corporate and Mergers and Acquisitions (South Africa); Tax (South Africa)
- ACQ magazine's Law Awards 2011 Lawyer of the Year (South Africa)

#### Qualifications

- BComm (University of the Witwatersrand)
- LLB (University of the Witwatersrand)
- LLM (Harvard Law School, USA)
- LLD (honoris causa) (University of the Witwatersrand)
- Admitted as an attorney of the High Court of South Africa









# JOON KIM



JOON KIM PARTNER KIM & CHANG

SEOUL

As a member of the firm's corporate group, Joon Kim extensively advises foreign corporations and large domestic conglomerates on a range of issues in connection with mergers and acquisitions, real estate transactions, fair trade law and cross-border corporate transactions.

Mr. Kim's primary areas of expertise include both inbound and outbound mergers and acquisitions of public and private companies as well as disputes and investigations relating to foreign direct investment and antitrust issues involving multinational corporations.

Mr. Kim has received his J.D. from Vanderbilt University Law School in 2002, M.B.A. from Seoul National University in 1999 and B.A. in economics from Seoul National University in 1993. Before joining the firm in 2006, Mr. Kim was associated with the New York and Hong Kong offices of Milbank, Tweed, Hadley & McCloy LLP.

Mr. Kim is fluent in English and Korean.









# MIRELLA LECHNA



MIRELLA LECHNA PARTNER WARDYŃSKI & PARTNERS

WROCŁAW

Mirella Lechna is a legal adviser and partner and heads the Infrastructure, Transport, and Public Procurement practices. She is also responsible for the public-private partnership projects (PPP) area in the New Technologies Practice.

She advises on infrastructure and transport projects, public-private partnership transactions, and environmental matters. She often participates in major infrastructure projects involving national or local authorities. She has prepared many legal analyses concerning the environmental impact of business activities as well as M&A.

She also provides legal assistance on regulatory issues affecting rail infrastructure construction, public procurement law, and environmental law in relation to the infrastructure development process. She graduated in law from Adam Mickiewicz University in Poznań (1998).

In 1996–1997 she studied civil law and intellectual property at Charles University in Prague under a scholarship from the Ministry of Education. In 2001, she earned a diploma in English and European Law Studies from the University of Cambridge.

In 2003, she took a postgraduate course on the Washington CITES Convention at the Poznań University of Life Sciences, and in 2004–2005 completed postgraduate environmental protection studies at the Department of Biology at the University of Warsaw.

In 2004, as part of the Crossroads for Ideas programme of the British Embassy, she was seconded to the environmental protection department at the London office of Linklaters. In 2003, she worked as a legal adviser at the Inspection and Rulings Department of the Central Environmental Protection Inspectorate in Warsaw.

Since 2009 she has been a member of the board of the Centrum PPP Foundation, whose aim is to promote public-private partnerships in Poland.

She is a member of the Poznań Chamber of Legal Advisers.

She has been associated with Wardyński & Partners since 1997 and has headed the firm's Wrocław office since 2009.









## HANDEL LEE



HANDEL LEE
PARTNER
KING & WOOD MALLESONS

BEIJING/SHANGHAI

Handel Lee is an international partner of King & Wood Mallesons, the largest law firm based in Asia with over 2700 lawyers, including 1200 in China. He is a member of its Management Committee. Prior to joining King & Wood Mallesons, Mr. Lee was the Managing Partner of Vinson & Elkins' China Practice and Chief Representative of Skadden Arps' Beijing office.

Mr. Lee represents U.S., European, and PRC clients on mergers and acquisition and private equity transactions in such industries as energy/resources, infrastructure, real estate, retail, and manufacturing. A practice area focus of Mr. Lee's is representing PRC clients in offshore acquisitions in the energy and natural resource industries.

Professional acknowledgements Mr. Lee has received include: Who's Who Legal 2010, 2011, 2012 and 2013 as a leading M&A lawyer in China; Asian Legal Business 2006 and 2007 as one of China's Top 30 Lawyers; and Euromoney's 1999, 2001 and 2003 Expert's Guide to the World's Leading Energy and Natural Resources Lawyers, as the leading lawyer in China in three categories: Project Finance; Power; and Oil and Gas.

Mr. Lee obtained his BA degree from the University of Virginia and his JD degree from Georgetown University Law Center, where he was the founding Editor-in-Chief of the Georgetown International Environmental Law Review. He was admitted to the New York State Bar in 1989.

Mr. Lee is a member of Board of Visitors of Georgetown University Law Center, member of Lincoln Center China Advisory Council, member Board of Directors Soong Ching Ling Foundation/Pearl S. Buck Charitable Foundation China. He is also a Member of the Committee of 100. Mr. Lee is also a member of the Committee of 100 and was granted Montblanc de la Culture Arts Patronage Award by the Mont Blanc Foundation Patron in 2006.









# LI (ADAM) QI



LI (ADAM) QI PARTNER JUN HE

**SHANGHAI** 

Mr. Adam Li is a partner of Jun He. He works from Shanghai and Palo Alto offices.

## **Practice Areas**

Mr. Li is a corporate lawyer specialized in international mergers and acquisitions, capital market, debt financing and general corporate matters.

## **Professional Experience**

Since 1991, Mr. Li has advised numerous Fortune 500 corporations, Chinese state-owned enterprises and private companies of different industries from both China and around the world for their international and domestic mergers and acquisitions, debt or equity financing, restructuring, joint ventures and general corporate matters. With his deep insights of both Chinese and American cultures, Mr. Li effectively helps the clients design practical legal and business strategies in accessing and expanding in China markets, steering them through often very complicated legal and regulatory environment in both cross-border and Chinese domestic business transactions. Mr. Li also advised more than 200 global debt or equity offerings in both domestic Chinese and international capital markets in Shanghai, New York, Hong Kong, Singapore, London, etc. Many of them were the landmark deals of their time.

#### **Deals**

His recent deal closed in 2014 includes US\$ 115 million convertible senior notes issued by Trina Solar (NYSE: TSL), the Yingde Gases (02168.HK)'s offer of USD 250 million senior notes, Beckman Coulter (a Danaher company, NYSE: DHR)'s acquisition of Xitogen Technologies Inc., and Berry Plastic ((NYSE: BERY))'s purchase of controlling interest of Qingdao P&B Co., Ltd.

#### **Awards**

Mr. Li has been named as a leading lawyer in mergers and acquisitions, capital market, and private equity by Asia Law & Practice, Asian Legal Business, Chambers & Partners, Euromoney Expert Guide, International Financial Law Review, International Who's Who of Merger & Acquisitions Lawyers, among many others, in the past decade through 2014. He was also one of

China's Ten Best Lawyers named by the Ministry of Justice of the PRC.

#### Education

Columbia Law School, J.D., LL.M. Fudan University, LL.M., LL.B.

#### **Bar Admissions**

New York State, U.S.A. and China.

## **Publications and Speeches**

- Speaker, Legal Aspects of Doing Business in China, Bloomberg BNA, San Francisco, 2014
- Speaker, Spin-Offs and Other Trends for Divestments, New York State Bar Association, International Section, Hanoi, 2013
- Speaker, VIE In Review-Under VAT Licenses, Anti-trust Review, National Security Review, SEC Investigations and HKEx Rules, A Perspective to Look at Chinese Regulatory Reality and Evolution, LexMundi Asia-Pacific Annual Conference, Shanghai, 2013
- Author, Due Diligence in China, Practicing Law Institute, New York, 2011 & 2012
- Author, The Most Recent Challenges to the VIE Structure for Foreign Investment in China, XBMA, 2011
- Author, Business Scope of Securities Companies, International Financial Law Review, 2009
- Author, China M&A Market, A More Sophisticated Game, Asia Law & Practice, 2008
- Numerous speeches on the PRC law in American Bar Association, the Association of the Bar of City of New York, LexisNexis and Shanghai Bar Association Affiliations
- American Bar Association, Former Vice-Chair of China Committee of Section of International Law
- Shanghai Bar Association, Member and former director, Foreign Affair Committee, Capital Market Section and M&A Section
- Shanghai Jiaotong University, Koguan Law School, Expert Committee Member, In-house Counsel Research Center
- Shanghai University of Finance and Economics, Law School, Adjunct Professor









## MA WEIHUA



MA WEIHUA CHAIRMAN WING LUNG BANK

Hong Kong

Dr. Ma, Ph.D., serves as a Deputy Head of General Affair Office of the People's Bank of China, Deputy head of the Treasury planning department of the People's Bank of China and governor of the Hainan Branch of the People's Bank of China. Dr. Ma served as the President of China Merchants Bank Co., Ltd. from June 25, 2004 to May 9, 2013 and served as its Chief Executive Officer from March 1999 to May 9, 2013. He serves as an adjunct professor at several higher educational institutions such as Peking University and Tsinghua University.

In May 1988, he was appointed as the Deputy Director of the General Affairs Office of the People's Bank of China ("PBOC"); in March 1990, he was appointed as the Deputy Director of Fund Planning Department of PBOC; in October 1992, he was appointed as the branch President and Secretary of the CPC Leading Group of the Hainan Branch of PBOC. He successively served as Division Chief of the General Office of Liaoning Provincial Government, Division Chief of the General Office of Anhui Provincial Government, Assistant Controller of the General Office of the People's Bank of China, Deputy Director for the Planning and Funds Managing Department of the People's Bank of China, President of the People's Bank of China, Hainan Branch. He served as the President of China Merchants Bank Co., Ltd. since March 1999. He has been Chairman of the Board of Wing Lung Bank Ltd., since October 6, 2008. He serves as the Chairman of CMB International Capital Corporation Limited, Chairman of China Merchants Cigna Life Insurance Co., Ltd. Meanwhile, he acts as the Vice Chairman of the China Entrepreneur Association and Chairman of the Shenzhen Domestic Bankers Association.

He has been an Independent Non-Executive Director of China Eastern Airlines Corp. Ltd., since October 10, 2013. He has been an Independent Non-Executive Director of China Resources Land Ltd. since July, 2013. He serves as an Independent Director of the Shenyang Dongruan Software Co., Ltd. He has also been the Director of State Administration of Foreign Exchange, Haihan Branch. Dr. Ma serves as Director of Sinopec Corp. and China Merchants Group Limited. He has been an Independent Non-Executive Director of TOM Online Inc. since October 14, 2003. He has been an Independent Non-Executive Director at Winox Holdings Limited since March 11, 2011. He has been an

Independent Non-Executive Director of China Petroleum & Chemical Corp since May 19, 2010. He served as an Executive Director of China Merchants Bank Co., Ltd. since March 18, 1999 to May 9, 2013. He served as Division Chief of the Planning Committee of Liaoning Province. He is Representative of the 10th National People's Congress. He acts as Standing committee member of the China Finance Institutes and Standing committee member of the 8th Council of Red Cross Society of China. He serves as member of the Standing Council of China Finance Academy and Shenzhen Soft Science Development Foundation.

Dr. Ma obtained a PhD in economics from the Southwest University of Finance and Economics, China in 1999 and a PhD of Honor from Southern California University, USA.









# PATRIK MARCELIUS



PATRIK MARCELIUS
PARTNER
MANNHEIMER SWARTLING

STOCKHOLM

Patrik Marcelius specialises in securities law, and his principal areas of practice include public takeovers and mergers. His practice also includes equity offerings and IPOs. Patrik also advises listed companies on corporate governance and disclosure matters.

## **Experience**

- Partner, Mannheimer Swartling, 2008-
- Associate, Mannheimer Swartling, 2000-2007
- Visiting lawyer, Slaughter and May, 2004-2005

## **Education**

- LL.M. (University of Cambridge, 2000)
- LL.M. (Stockholm University, 1998)

#### **Publications**

- Dossier Transposition de la Directive OPA, Swedish chapter, Journal des Sociétés, 2008
- The International Comparative Legal Guide to Corporate Governance, Swedish chapter, Global Legal Group 2008
- Guide to public takeovers in Sweden, Jure, 2005
- European takeovers: The Art of Acquisition, Chapter 25, Euromoney Books, 2005

#### Member

- Swedish Bar Association, 2005
- International Bar Association









# FRANCISCO MARTINEZ BOLUDA



FRANCISCO MARTINEZ BOLUDA PARTNER URÍA MENÉNDEZ

BEIJING

Francisco Martínez Boluda is a partner based in Uría Menéndez's Beijing office.

He joined the firm in 1996 and became a partner in 2007. From July 2003 until March 2007 he headed up Uría Menéndez's Mexico office, where he focused on Latin American cross-border deals. Upon his return to Spain he was appointed co-head of the firm's Global Asia Practice in Spain.

Francisco has extensive experience in the corporate, banking and finance fields, and mergers and acquisitions.

He has also focused on cross-border transactions with Latin American elements for local and international banks together with multinational corporations in a variety of corporate finance, restructuring and equity transactions.

In addition, and more recently, Francisco has been working on renewable energy, project finance and company debt restructuring matters."









# WILL MCCOSKER



WILL MCCOSKER
PARTNER
KING & WOOD MALLESONS

SHANGHAI

Will McCosker is a partner in King & Wood Mallesons' funds team, currently based in Shanghai. He has over 13 years' experience in financial services law and corporate law. He specialises in investment funds, structured investment products and financial services regulation. He has a particular focus on international investment structures, including private equity funds, hedge funds, infrastructure funds and joint venture investments.

Will spent over three years with a leading offshore law firm. Will has advised on the establishment and operation of a number of multi-jurisdiction closed-ended, open-ended and hybrid fund structures.

Will also has considerable experience in advising on the Australian financial service licensing regime and other regulatory issues faced by financial services providers.









# SIMON MENG



SIMON MENG PARTNER KING & WOOD MALLESONS

SHANGHAI

Simon Meng, a partner in our Shanghai office, is a highly regarded China transaction specialist. He specializes in projects development and financing, cross-border M&A, direct investments and joint ventures in China. Simon has advised numerous multinational corporations including energy, oil & gas, automobile and component manufacturers, aerospace, news print and real estate companies, in relation to project development and financing, mergers and acquisitions transactions and joint venture projects.

Simon joined King & Wood Mallesons in 2012. Prior to this, Simon had served as the leading China Projects and M&A partner at Herbert Smith from 2000 to 2012. He also worked at Sidley Austin as a partner from 1998 to 2000. Prior to Sidley Austin, Simon was a senior associate at Freshfields, specializing in project development and financing between 1996 and 1998. From 1990 and 1996, Simon worked with Cleary Gottlieb Steen & Hamilton in their Paris, New York and Hong Kong offices.

Simon is fluent in Mandarin Chinese, English and French.









# ANTÔNIO CORRÊA MEYER



ANTÔNIO CORRÊA MEYER PARTNER MACHADO, MEYER, SENDACZ E OPICE

SÃO PAULO

## **Specialisation**

Senior Partner in Corporate, Tax and Energy, Oil & Gas Department with particular expertise in merger and acquisitions, corporate tax, project finance and regulatory matters. Has extensive experience in corporate transactions of any nature, consolidations, mergers, spin-offs and liquidations, advising both international and national sponsors and lenders in structuring acquisition transactions and rendering advice on the acquisition or disposal of controlling interests, minority interests (venture capital). Also has broad experience in tax planning structure of foreign investments in Brazil, including tax consulting on investments in infrastructure activities, electric power and oil & gas. Has recently taken a leadership position participating in some of the most significant infra-structure transactions in Brazil (i.e., electric energy, transport, public sanitation, oil & gas and telecommunication), developing particular expertise on negotiating, structuring and financing of electric and oil & gas transactions with project developers, investment companies, gas suppliers and financial institutions.

## **Professional Memberships**

Admitted to bar, 1969, São Paulo, Brazil, Member: Inter American Bar Association; Brazilian Bar Association; São Paulo Lawyers Institute, Vice-President of The International Institute of Association and Foundation Lawyers, Inc. (Virginia, USA). Was invited to participate and present several conferences related to natural gas and electric energy issues: 'The natural gas expansion in 1988 (promoted by International Business Communications (IBC), April 28 to 30, 1998), The Impact of Law 9.478 in the Concession Agreements for Petroleum Exploitation (Financing Oil & Gas Projects in Brazil, promoted by IBC from September 28 to 30, 1998) and Managing and Moulding Risks in Energy Project Finance (promoted by IBC on February 15, 2000).

In the last three editions of Chambers and Partners, Mr. Meyer was nominated "Senior Statesman" and was described by clients as "an excellent, seasoned veteran who gives wonderful practical advice. He's an invaluable contact for

projects."

#### Career

- Founder Partner of Machado, Meyer, Sendacz and Opice Advogados (1972);
- Vice-President of the Brazilian Law Firm Association (CESA) (1987 1988);
- Legal Counsel and Chairman of the Legislation Committee of the American Chamber of Commerce for Brazil (1987-1989);
- Member of the Board of the American Chamber of Commerce of Brazil (1987-1990/1997-2000);
- Member of the Legal Committee of Associação Brasileira das Companhias Abertas (ABRASCA) (1987-1990);
- Vice-President of the São Paulo Lawyers Association (AASP) (1990);
- President of the São Paulo Lawyers Association (AASP) (1991-1992);
- Member of the Board of the Brazilian Bar Association (OAB) (1999-2000);
- Member of the Board of the Brazilian Law Firm Association (CESA);
- Member of the Board of the São Paulo Medical Foundation;
- Member of the Board of Instituto de Oncologia de São Paulo, Hospital Otavio Frias de Oliveira;
- Member of the Board of Examination of the São Paulo Prosecutors Office (1992);
- Member of the Board of Examination for State Judges of São Paulo State Justice (2000); Member of the Board of Examination for Federal Judges of Brazilian Federal Justice (2001);
- President of the Brazilian Law Firm Association (CESA) (2006-2008);
- President of the Board of Brazilian Law Firm Association (CESA) (from 2009)
- Member of the Board of CONJUR Conselho Superior de Assuntos Jurídicos e Legislativos and CANFIESP Câmara de Mediação e Conciliação, both from FIESP;
- Member of the Board of IASP, Instituto dos Advogados de São Paulo;
- Member of the Board of Companhia Suzano de Papel e Celulose S.A.

## Personal

Born São Paulo, Brazil; Preparatory education, Mackenzie

College, São Paulo (BA, 1964); Legal Education, University of São Paulo Law School (LLB, 1969); Lecturer at the 43rd and 48th Congresses of the International Fiscal Association (IFA); Secretary of Justice of the State of São Paulo (1993-1994); Secretary of Public Security of the State of São Paulo (1994). Award: Merit Medal Brigadeiro Tobias de Aguiar granted by Military Police of the State of São Paulo (1994) and Merit Medal granted by the Superior Court of the State of São Paulo, the utmost Judiciary merit (2002)"









# ZIA MODY



ZIA MODY PARTNER AZB & PARTNERS

**M**UMBAI

Zia Mody is the Founder and Senior Partner of AZB & Partners and one of India's foremost corporate attorneys. She passed her law degree from the University of Cambridge in 1978 and was enrolled as an Advocate with the Bar Council of Maharashtra & Goa in 1978. She did her LLM from Harvard Law School and was then admitted as a member of the New York State Bar by examination in 1980. Zia worked as a corporate associate at Baker & McKenzie, New York, for five years before moving to India to set up practice, establishing the Chambers of Zia Mody in 1984, which then became AZB & Partners in 2004. The Firm has offices in Mumbai, Delhi, Bangalore, Pune and Chennai with an integrated team of approximately 275 legal professionals.

Zia's abilities are recognized globally, as is reflected in her appointment as a non-executive director of the HSBC Asia Pacific Board, a member of the World Bank Administrative Tribunal, Washington D.C. (2008-2013), and a Vice President and Member of the London Court of International Arbitration (2010-2013). Zia serves on various advisory committees of the Confederation of Indian Industry including its National Council and its committees on Corporate Governance, Financial Services, Capital Markets, Legal Services and Retail and a member of the Godrej Committee on Corporate Governance recently constituted by the Ministry of Corporate Affairs. She was nominated to be part of the "Committee on Rationalisation of Investment Routes and Monitoring of Foreign Portfolio Investments" formed by the Securities and Exchange Board of India under the chairmanship of Shri K.M. Chandrashekar. She was appointed by the Reserve Bank of India as a member of Committee on Comprehensive Financial Services for Small Businesses and Low-Income Households which was chaired by Dr. Nachiket Mor.

Listed by Forbes India (2013) as one of 'India's 10 most Powerful women'; also listed by Forbes Asia as one of 'Asia's 50 Power Businesswomen' (2012), it has been said that few of Zia's peers can match her skills or take her on when it comes to acquisitions, joint ventures, company restructuring, foreign inward investment related practice and corporate law. Among her many awards, Zia has









> received the "Outstanding Women Business Leader of the Year – 2013" award at India Business Leader Awards; also "Legal Icon of the Decade – 2013" and "Best M&A Lawyer of the Year – 2012" award at the Legal Era Awards and she has been voted as "Business Woman of the Year, 2010" by the Economic Times, for which she was felicitated by The Society of Indian Law Firms (SILF). She has also been voted by the Economic Times as one of the country's most powerful CEOs (2004 to 2013), and as one of the 15 most powerful Indian women leaders in 2010-2013. She has been selected as one of the 25 most powerful women in business by Business Today in 2004-2013. AsiaLaw Profile hailed her as one of 'The Leading Lawyers - India' in the fields of Mergers & Acquisitions, General Corporate Practice, Dispute Resolution, Corporate Governance and Capital Markets & Corporate Finance for 2013, while Asia Pacific Legal 500 and Chambers Global, have identified her as a leading individual in the Corporate Mergers & Acquisition, Private Funds, Private Equity, Litigation and Infrastructure Sectors. "Zia Mody is an obvious choice for many clients involved in large international M&A transactions" states IFLR1000. Zia has been nominated as one of the world's leading practitioners by the International Who's Who of Merger & Acquisitions, Private Funds Lawyers in 2008 to 2014, among the world's pre-eminent commercial arbitration specialists by the International Who's Who of Commercial Arbitration 2012 to 2014 and one of the world's leading lawyers by the International Who's Who of Corporate Governance Lawyers 2012 to 2014 and the International Who's Who of Business Lawyers, 2013-2014.

AZB & Partners has received national and international acclaim within the legal sphere, for its overall practice as well as in specific practice areas. The Firm has received numerous awards and acclaim for the quality of their overall practice as well as in specific practice areas and was hailed as the 'Best National Law Firm India' by the Chambers Asia Law Awards for Excellence, 2014. AZB & Partners also received the 'Best Law Firm Award of the Year' – 2014 and 'Best Corporate Law Firm Award of the Year' – 2014 at the Legal Era Awards.

The Firm has also been awarded the 'Law Firm of the Year' for M&A, Commercial Dispute Resolution, Banking & Finance, Project Finance and Entertainment Law – India also Full Service and Dynamic Law Firm of the Year by Corporate INTL - Legal Awards – 2014. It has been ranked as a 'Band 1 Firm' in Corporate / M&A, Banking and Finance, Private Equity and TMT at Chamber Asia









Pacific, 2014, as a 'Tier 1 Firm' for Corporate / M&A, Projects & Energy, Real Estate, Tax and TMT at The Legal 500, 2014. The Firm has also been awarded the 'Law Firm of the Year' for M&A – India, Corporate LiveWire - Global Awards 2014, the 'Law Firm of the Year' for Arbitration – India, by DealMakers Country Awards 2014, the 'Law Firm of the Year – India' and 'Best Overall Law Firm – India' as well as Firm for the year for the 9 practice areas at India Business Law Journal's Indian Law Firms Awards, 2014.









## **BRUCE MOORE**



BRUCE MOORE
MEMBER OF THE BOARD OF
DIRECTORS
CHINA LIFE INSURANCE
COMPANY

BEIJING

Bruce Moore currently serves as an Independent Director and Chair of the Audit Committee of China Life, the largest Chinese life insurer, listed in Shanghai, Hong Kong and New York. As Audit Committee Chair for China Life Insurance, he has been involved in oversight of financial reporting and other corporate governance activities, involving Chinese, Hong Kong and U.S. requirements.

Bruce previously served as head of the Asian actuarial practice of a Big 4 professional services firm. In that role he provided support for international insurer mergers and acquisitions, including due diligence, development or review of actuarial appraisals and advice on U.S. GAAP and purchase GAAP accounting.

Bruce is a Fellow of the Society of Actuaries, a Fellow of the Casualty Actuarial Society, a Member of the American Academy of Actuaries, and a CFA.









# SEAN MOYLAN



SEAN MOYLAN
ASSOCIATE GENERAL COUNSEL
UNITED TECHNOLOGIES
CORPORATION

HARTFORD

Sean Moylan is Associate General Counsel for M&A and Antitrust at United Technologies Corporation. He started with UTC in 1998 and has held a variety of positions in the Legal Departments of UTC companies, including Carrier Corporation, Pratt & Whitney, UTC Fire & Security, Hamilton Sundstrand, and United Technologies Aerospace Systems, in addition to serving as the Executive Assistant to UTC's Chairman and Chief Executive Officer.

Prior to joining UTC, Sean was Counsel to the United States Senate Judiciary Committee and an Associate in the Washington, DC office of Mayer, Brown & Platt. He holds a BA (Political Science), MA (History) and JD, all from Duke University.









# FRANCISCO MÜSSNICH



FRANCISCO MÜSSNICH SENIOR PARTNER BARBOSA, MÜSSNICH & ARAGÃO

RIO DE JANEIRO

Francisco Müssnich is one of BM&A founding partners. He has an extensive experience in Corporate and M&A transactions in several industry areas. In 2014, Mr. Müssnich was appointed one of the 15 most powerful attorneys in Brazil.

He has been involved in most landmark transactions in Brazil such as: US\$2.6 billion acquisition by BTG from UBS of independent investment bank Banco Pactual; JP Morgan's 1,0 billion investment in former Central Bank President Asset Management Gavea Investimentos; and Banco BTG acquisition of a controlling interest in consumer credit bank Banco Panamericano. He gives strategic advice on Hostile Takeovers and other Shareholder Disputes.

He is frequently indicated as a leading lawyer in his field by Chambers Latin America; Chambers Global; The Legal 500; and International Financial Law Review – IFLR.

He is a Professor of Corporate and M&A Law at the Catholic University of Rio de Janeiro Law School - PUC/RJ (1981 - present) and at Getúlio Vargas Foundation Law School - FGV (2005 - present). He serves in the Board of Editors of the M&A Lawyer; in the Board of the Brazilian Symphonic Orchestra – OSB; and in the Advisory Board of WWF (WorldWildlife Fund); He also served as a Judge, Full Panel of the Brazilian Sports Court; During the last 7 years he was the General Counsel of the Brazilian Organizing Committee of the 2014 FIFA World Cup. He is a member of the Brazilian Bar Association, Rio de Janeiro and São Paulo, sections. He wrote "Cartas a um Jovem Advogado" (Letters to a Young Lawyer - 2007) a best seller for law students in Brazil. Education: LL.M., Harvard Law School (1979); Law Degree, Catholic University of Rio de Janeiro - PUC/RJ (1976).









## **OPHIR NAVE**



OPHIR NAVE
PARTNER
Tadmor & Co.

TEL AVIV

Dr. Ophir Nave is a partner at Tadmor & Co. Ophir's practice concentrates on domestic and cross border mergers & acquisitions, corporate, private equity and venture capital matters. In the United States, Ophir advised some of the largest and most complex transactions at that time. In Israel, Ophir advises some of Israel's largest companies on their most significant transactions.

Ophir was selected by the prestigious Who's Who Legal guide as one of the leading M&A lawyers in Israel, and was selected by PLC Which Lawyer as one of its recommended corporate and M&A lawyers in Israel.

Prior to joining Tadmor & Co., Ophir was a corporate partner at another leading Israeli law firm and a corporate attorney for five years at Wachtell, Lipton, Rosen & Katz in New York.

Ophir clerked for Justice Theodor Or of the Israeli Supreme Court, and was a recipient of numerous prizes and scholarships, including the Wolf Foundation Prize, the John M. Olin Fellowship, the E. David Fischman Scholarship, the Tel Aviv University Academic Excellence Scholarship and the Technion Presidential Prize.

Ophir also served as the Editor of the Tel Aviv University Law Review, lectured at Harvard Law School on corporate law matters, published articles on corporate matters in the leading legal journals in the United States and is currently lecturing at Tel Aviv University on corporate finance matters.









#### NG WAI KING



NG WAI KING JOINT MANAGING PARTNER WONGPARTNERSHIP LLP

SINGAPORE

Ng Wai King is the Joint Managing Partner of WongPartnership. He is also the Head of the Corporate Group. Wai King's experience encompasses mergers & acquisitions ("M&A"), capital markets, financial services advisory and regulatory work, and telecommunications regulatory and transactional matters.

Wai King spent the better part of September and October 2010 advising Singapore billionaire Peter Lim on his bid to acquire Liverpool Football Club. A long suffering supporter, he was much disappointed when Liverpool was eventually sold to yet another group of American owners.

Wai King worked on the largest M&A transaction in Singapore's corporate history, advising TCC Assets and Thai Beverage Public Company Limited (a company listed on the Singapore Exchange) on their successful offer for Fraser & Neave, Limited ("F&N") which outbidded a competing bidder. The offer valued F&N in excess of S\$13 billion. Wai King was involved in the subsequent demerger by F&N of its property arm (Frasers Centrepoint Limited) which was listed as a separate entity on the SGX.

Wai King has an active private equity practice, advising a number of global and regional private equity sponsors on buyout and growth capital transactions. He led the team in Kohlberg Kravis Roberts & Co. L.P. ("KKR")'s acquisition of MMI Holdings Limited, which was one of the first buyout of a Singapore listed company by a private equity sponsor. Wai King also advised Colony Capital in the acquisition of the "Raffles" and "Swissotel" hotel business from Raffles Holdings Limited. The KKR acquisition was recognised as the "Best Leveraged Financing" deal by FinanceAsia. The Raffles transaction was recognised as the "Singapore M&A Deal of the Year" by Asian Legal Business and the stapled financing transaction by Credit Suisse was recognised as the "Singapore Deal of the Year" by Finance Asia. Wai King was involved in KKR's subsequent buyout of Unisteel









Technology Ltd and KKR's most recent buyout of Goodpack Limited, which is the largest buyout by a private equity sponsor in Singapore. Recent work for private equity sponsors in includes advising Blackstone, TPG, Navis Capital, Southern Capital, Barings Private Equity and Bain Capital on Singapore related matters.

In the context of public company M&A, Wai King has advised on numerous takeovers and/or privatisation of Singapore public listed companies over the years. More recently in 2014, Wai King advised Olam International (a company listed on the SGX) in response to a takeover offer by Temasek Holdings and Frasers Centrepoint Limited in its takeover offer for Australand Limited (a company listed on the ASX).

Other high profile transactions in 2014 include advising JTC Corporation (a Singapore government statutory board) in their ongoing discussions with Temasek to merge four of their operating subsidiaries, Ascendas, Jurong International, Surbana and Singbridge Group, into a combined integrated platform for sustainable urban development, and advising the TCC group in their ongoing discussions with OCBC and Great Eastern on the possible acquisition of their stakes in two companies listed on the SGX.

Wai King graduated from the National University of Singapore where he was awarded the AV Winslow Prize, and obtained a LL.M. from Columbia University School of Law where he graduated as a Harlan Fiske Stone Scholar. He teaches certain aspects of Corporate Finance Law at the Faculty of Law, National University of Singapore.

Wai King is ranked in IFLR1000 – The Guide to the World's Leading Financial Law Firms; Chambers Global - The World's Leading Lawyers for Business; Chambers Asia Pacific – Asia Pacific's Leading Lawyers for Business; PLC Which Lawyer - Corporate/M&A; PLC Which Lawyer - Private Equity/Venture Capital; Who's Who Legal: The International Who's Who of Mergers & Acquisitions Lawyers; Expert Guides – Guide to the World's Leading Mergers and Acquisitions Lawyers; Expert Guides – Guide to the World's Leading Private Equity Lawyers; Best









Lawyers International; The Legal 500 – The Client's Guide to the Asia Pacific Legal Profession; Asian Legal Business (ALB) and AsiaLaw Leading Lawyers as a leading Singapore practitioner in the areas of Corporate/M&A and Private Equity Practice.









#### ALBERT NG



ALBERT NG CHAIRMAN, CHINA MANAGING PARTNER, GREATER CHINA EY

CHINA

Albert represents the emerging markets on EY Global Executive as Emerging Markets Committee Global sponsor. He is EY's Greater China Managing Partner.

#### **Previous experience**

Albert has over 30 years' experience of accounting and consulting in China and has been actively providing business consultation to multinational companies investing in China, as well as to Chinese companies on their domestic and overseas listing. He became Managing Partner of Markets for EY Far East in 2008 and Greater China Managing Partner in 2009.

Before joining EY Albert was Managing Director - China Investment Banking for a leading financial services organization.

### Credentials and community activities

Albert holds many positions in government and professional bodies. He has been advisor to the International Business Leader's Advisory Council for the Mayor of Shanghai since 1995. The Shanghai Government presented him with the Magnolia Gold Award for his contribution to the development of the city.

Albert obtained his Bachelor of Business Administration degree with First Class Honors from The Chinese University of Hong Kong in 1981 and his Master of Business Administration degree in 1988.









## RAQUEL NOVAIS



RAQUEL NOVAIS PARTNER MACHADO MEYER

SÃO PAULO

Partner since 1990, Raquel was head of the tax group for 18 years and managing partner of the firm in the 2012-2013 biennium. She has a broad-based practice, involving both international and domestic tax planning and consulting, with in-depth knowledge in dispute resolution on corporate taxes, including transfer pricing.

She has wide experience with the natural resources and regulated energy industries.

Chambers & Partners and other renowned publications regard Raquel as a leading lawyer in the tax field. She writes and speaks frequently, in both local and international periodicals and conferences.

Received her Bachelor of Laws from Faculdade de Direito de Franca and a master's degree in Tax Law from Pontifícia Universidade Católica de São Paulo. Served as a judge at the Administrative Court of São Paulo (TIT) from 1994 to 2000.

Admitted to the Brazilian Bar (OAB). Co-chair of the Tax Committee at the Brazilian Institute of Energy Studies (IBDE). Member of the International Tax Committee at the American Bar Association (ABA), São Paulo Lawyers Association (AASP), former vice chair and member of the tax committee of International Bar Association (IBA).









### BRIAN O'GORMAN



BRIAN O'GORMAN PARTNER ARTHUR COX

DUBLIN

Brian O'Gorman is Managing Partner of Arthur Cox. He specialises in corporate finance with a particular emphasis on mergers and acquisitions, public takeovers, equity capital markets and private equity.

Prior to joining Arthur Cox, Brian spent a number of years in London and Hong Kong with a leading London law firm and a leading investment bank.

Practice Areas
Corporate and M&A

#### Education

LLB, 1990, Trinity College, Dublin

#### Professional

- Admitted as a solicitor in Ireland, 1999.
- Admitted as a solicitor in England & Wales (nonpractising), 1994.

#### Recognition

IFLR1000 Leading Lawyer, 2012









### **ROBIN PANOVKA**



ROBIN PANOVKA
PARTNER
WACHTELL, LIPTON, ROSEN
& KATZ

NEW YORK

Robin Panovka is a Corporate Partner and Co-Head of Wachtell Lipton's Global REIT M&A Group. He is active in a wide variety of cross-border transactions across industries, with particular focus on emerging markets.

He has been named one of the *Lawdragon* 500 Leading Lawyers in the U.S., and is consistently ranked as one of the leading REIT and real estate M&A lawyers by *Chambers*, *Legal* 500, *Who's Who Legal* and similar publications. He has been featured in a number of publications for his leadership in M&A, including as an American Lawyer "Dealmaker."

Robin has served as an Adjunct Professor at Columbia Business and Law Schools and in NYU's Masters in Real Estate Program. He is a founding director of the International Institute for the Study of Cross-Border M&A (XBMA), a joint venture among Peking University, Cambridge and NYU, and has co-chaired its symposia in Beijing, Cambridge and New York. He speaks frequently on topics in his fields, including chairing annual conferences for the NYU REIT Center, Practising Law Institute and XBMA. He is the co-author of "REITs: Mergers and Acquisitions," a leading treatise published by *Law Journal Press*, and has authored many articles and papers on related subjects. He also co-chairs the NYU REIT Center.

Robin is active on a number of non-profit and educational boards, including the boards of Harlem Educational Activities Fund (HEAF), NYU's Real Estate Institute, and Duke Law School; is a fellow of the American Bar Foundation and the American College of Real Estate Lawyers; and serves on the Cornell University Council. He played a central role in the redevelopment of the World Trade Center in Manhattan following its destruction on September 11, 2001, and has been recognized for his negotiation of the master development agreement and master plan for the redevelopment, and the related so-called "footprint swap," in the *Cornell Real Estate Review*, *American Lawyer Magazine* and other publications.

He holds degrees from Cornell University and Duke Law School. He grew up in South Africa and Israel and currently lives in Manhattan with his family.









### NAYAN GREGORY PAREKH



NAYAN GREGORY PAREKH FOUNDER, CHIEF EXECUTIVE OFFICER, AND PARTNER NEW RHEIN HEALTHCARE LLC

BRUSSELS

Dr. Nayan Gregory Parekh, also known as Greg, Ph.D., is the Founder, Chief Executive Officer, and Partner at New Rhein Healthcare LLC. He founded the firm in September 2010. Dr. Parekh served as the Chief Executive Officer at Biocartis SA. He served as the Head of Mergers and Acquisitions at Novartis AG from 2004 to 2010 and was a Member of the Finance Leadership Team. While at Novartis, he helped execute over 20 transactions with a total deal value of more than \$70 billion.

Prior to Novartis, he headed Deutsche Bank's European healthcare group. He served as the Vice President of Healthcare Team of Bear Stearns.

Dr, Parekh has been the Chairman of Chase Pharmaceuticals Corporation since May 12, 2014. He has been a Member of Supervisory Board of Novagali Pharma S.A. since June 22, 2011. He served as a Director of Biocartis SA since April 2011. He has over ten years of investment banking experience in New York and London mostly in pharmaceuticals and biotechnology.

Dr. Parekh received a B.A. in Economics and Political Science from the University of Rochester and a Ph.D. in Economics from Northwestern University in Chicago.









### JOSÉ ANTONIO PAYET



JOSÉ ANTONIO PAYET PARTNER PAYET REY CAUVI

LIMA

Mr. Payet is founding partner of the firm, specializing in general commercial law, mergers and acquisitions and financial transactions. He works in the firm since 1996.

Mr. Payet has participated in several of the most important corporate finance transactions in Perú, including acquisitions and divestitures of public and privately held companies, securities offerings, securitizations, traditional banking and project finance lending, among others.

He has been a professor of law at in his areas of expertise at the Law School of Pontificia Universidad Católica del Perú and other Peruvian universities. Also, he has written articles on corporate and financial law in several publications.

He earned his law degree from Pontificia Universidad Católica del Perú, 1989 and obtained a Master of Laws (LL.M.) from Harvard Law School where he attended as Fulbright Scholar.









### TIM PAYNE



TIM PAYNE MANAGING PARTNER BRUNSWICK GROUP LLC

HONG KONG

Tim has been with Brunswick for 19 years - based in London, then New York, before moving to Hong Kong in 2004 where he leads the firm's business in Asia. Tim's work bridges corporate and financial communications, crisis communications and issues management, with expertise in M&A, IPO and reputation communications.

Before joining Brunswick, Tim was a political campaign director for the UK's Liberal Democrat party, running many of their parliamentary campaigns, including securing a byelection win with the largest majority in British parliamentary history.

Tim has worked on many of Asia's most significant transactions and corporate situations. Projects include the Hong Kong Stock Exchange's acquisition of the London Metals Exchange; Charoen Pokphand Group's acquisition of HSBC's stake in Ping An Insurance; CITIC Pacific's recapitalization; Gome's proxy fight; ICBC's privatization of ICBC (Asia); CNOOC's attempted acquisition of Unocal; Fonterra's corporate communications during the melamine in milk crisis in China. Clients include Sinopec, TPG and Pacific Century Group.









## PEK SIOK LAN



PEK SIOK LAN
SENIOR MANAGING
DIRECTOR, GENERAL
COUNSEL AND SENIOR
MANAGING DIRECTOR,
INVESTMENT

SINGAPORE

Ms. Siok Lan Pek, LLB serves as a Senior Managing Director, General Counsel and Senior Managing Director, Investment at Temasek Holdings (Private) Limited. Ms. Pek joined the Temasek Holdings in April 2012. She served as Secretary of Telechoice International Limited until May 03, 2012 and also served as its Joint Secretary. She served as an Executive Vice President and General Counsel at Singapore Technologies Telemedia Pte. Ltd., and served as its Senior Vice President. Ms. Pek was responsible for ST Telemedia group's legal, regulatory and corporate secretarial affairs.

Since 2000, Ms. Pek served as Vice President, Legal of ST Telemedia group. Her experience spanned the full range of Singapore Technologies businesses including telecommunications, microelectronics, venture capital and precision engineering industries. Ms. Pek joined Singapore Technologies Pte. Ltd. as Legal Counsel in 1990, and served as a Valuable Member of its core team. She served as Head of Legal Affairs of Singapore Technologies before joining ST Telemedia, where she was involved in ST's major corporate restructuring initiatives. In addition, she also supported the legal activities in the group's technology and financial services sectors. Prior to joining Singapore Technologies, she was in private legal practice. Before joining ST, she practiced as an advocate and solicitor in private practice. She serves as Director of Temasek Financial (I) Limited.

Ms. Pek has over 25 years of experience in the legal services sector and has executed various complex merger and acquisition transactions. Ms. Pek holds an LLB (Honours) from National University of Singapore.









### JUAN MARTÍN PERROTTO



JUAN MARTÍN PERROTTO PARTNER URÍA MENÉNDEZ

BEIJING

Juan Martín Perrotto is the resident partner of the Beijing office of Uría Menéndez, a 600-lawyer international law firm headquartered in Spain with 16 offices in Europe, the Americas and Asia. Juan Martín also heads the firm's Asian Practice and is part of the Indian Desk and the Latin American Practice Group. He started practicing law in Argentina for 8 years before moving to the Madrid where he continued to advise Spanish and European clients on corporate and finance work. In Beijing, his work is focused on cross-border investments between Asia and Spain, Portugal and Latin America. Juan Martín is qualified practitioner in Spain and Argentina and considered by a number of international directories as a leading lawyer in the area of mergers and acquisitions (Chambers Asia, Chambers Global, IFLR1000 2012, Euromoney's Expert Guide to Leading Legal Practitioners: China, Legal 500 Latin America Edition), project financing (IFLR1000 2011, Who is Who Legal, Legal 500 Latin America Edition) and general corporate law (International Law Office). He has been also singled out as China-based expert in Spain and Argentina (Chambers Global Spotlight Table). Juan Martin is one of the experts that advises the United Nations on Good Governance in private-public infrastructures and is an arbitrator at both the China International Economic and Trade Arbitration Commission (CIETAC) and the Madrid Arbitration Court (CAM). He has written over 20 articles on matters relating to his fields of expertise and a book on public infrastructures (2010). He is also teaches at a post-graduate professional training program of the China-EU School of Law (CESL).









# GEERT POTJEWIJD



GEERT POTJEWIJD PARTNER DE BRAUW

AMSTERDAM/ BEIJING

Geert Potjewijd is a partner within our Regulatory and Criminal Enforcement practice group. He advises and represents major corporations and financial institutions in a wide range of regulatory and criminal enforcement matters regarding securities laws, insider trading, economic sanctions and anti-corruption laws.

Geert has been the resident partner of De Brauw in China from 2010 to 2014. In this capacity, he has assisted several multinationals in designing and implementing their compliance program throughout Asia. He has also advised several companies with their litigation strategy and internal investigations in Asia and China in particular.

Geert has assisted Dutch companies with their investments and divestments in Greater China and Chinese companies with numerous acquisitions in the Netherlands. He is recognised by IFLR1000 as a leading lawyer for M&A in China.

Geert is an arbitrator on the CIETAC panel, the China International Economic and Trade Arbitration Commission.









## RICHARD PU



RICHARD PU
ASSISTANT VICE PRESIDENT AND
DEPUTY GENERAL COUNSEL
TENCENT

**SHENZHEN** 

Richard Pu, Assistant Vice President and Deputy General Counsel of Tencent. His team is responsible for legal risk management in the area of corporate governance, compliance, merger and acquisition, capital market, financing, and technology transaction.

Richard studied Juris Doctor at the Melbourne University Law School. He practiced corporate and M&A, capital market and commercial law at Slaughter and May (Hong Kong) and Mallesons Stephen Jaques (Melbourne) before joining Tencent in 2010.









#### ALBERTO SARAVALLE



ALBERTO SARAVALLE Managing Partner Bonelli Erede Pappalardo

MILAN

Professor Alberto Saravalle is a senior member of the Executive Committee of Bonelli Erede Pappalardo. He held the position of Managing Partner of the firm for two terms, from 2007 to 2013.

Professor Saravalle practises corporate law as a partner based in the firm's Milan office. He has been head of one of the four departments of Corporate and Finance since 2002. His practice focuses on corporate law, capital markets and M&A. Professor Saravalle began his legal career as a foreign associate at the New York offices of Shearman & Sterling. Following his return to Italy in 1986, he worked for ENI S.p.A. as assistant to the director of the legal department, where he advised on financial matters. From 1990 to 1992, he returned to work with Sherman & Sterling in their Paris office. In 1992, he was one of the founding partners of Bonelli e Associati, which merged to form Bonelli Erede Pappalardo in 1999.

Professor Saravalle is Professor of European Union Law and Private International Law in the Political Science Department of the University of Padua. He enjoyed a period as a visiting scholar at Yale Law School. He has written academic articles, essays and books on his areas of expertise. His op-eds have been published in *The Wall Street Journal*, *Le Monde*, *Il Corriere della Sera*, *Il Sole 24 Ore* and his posts appear regularly in The Huffington Post Italy.

Professor Saravalle graduated from the University of Padua in 1981 and went on to study at Cambridge University, where he obtained an LL.B. degree in 1982. He was awarded a Fulbright Scholarship, and obtained an LL.M. degree from Yale Law School in 1985. He was admitted to the Italian Bar in 1986 and is also a member of the New York Bar.









### MAXIMILIAN SCHIESSL



MAXIMILIAN SCHIESSL PARTNER HENGELER MUELLER

DÜSSELDORF

Max Schiessl was admitted to the German bar in 1986 and has been a partner in Hengeler Mueller's Düsseldorf office since 1991. Prior to joining Hengeler Mueller, he worked for the business consultant firm McKinsey & Co. and for a New York law firm. He practices corporate and securities law, concentrating on cross-border M&A, public tender offers and private equity. Major transactions in his career include Daimler/Chrysler, Hoechst/Rhône-Poulenc, Deutsche Telekom/Voicestream, Deutsche Börse/New York Stock Exchange, Bayer/Schering, Linde/The BOC Group, PPR/Puma and Blackstone/Celanese. He recently advised Kabel Deutschland on the takeover by Vodafone, GSW Immobilien on the takeover by Deutsche Wohnen, EQT on the sale of Springer Science, KKR on the takeover of WMF, Weichai on the acquisition of a stake in KION and of the Linde hydraulics business, ThyssenKrupp on the combination of its stainless steel division (Inoxum) with Outokumpu and on the acquisitions of VDM and AST and Franz Haniel on the sale of Celesio to McKesson.

Mr. Schiessl received a J.D. from Munich Law School in 1982 and a LL.M. from Harvard Law School in 1986.

Mr. Schiessl served as Vice-Chair and Chair of the Committee "Corporate and M&A" of the International Bar Association from 1996 - 2002 and as Chair of the Capital Markets Forum of the IBA from 2002 - 2004. He teaches corporate law at Düsseldorf Law School and has published numerous articles in the areas of mergers & acquisitions and corporate law. In 2011 and 2012, respectively, he was named as one of the ten leading lawyers worldwide in mergers & acquisitions and corporate governance by *Who's Who Legal*. In the 2014 *Chambers Guide* he is ranked as a "star individual" in "Corporate/M&A: High-end capability."









## SHAO ZILI



SHAO ZILI VICE CHAIRMAN JP MORGAN CHASE ASIA PACIFIC; CHAIRMAN OF J.P.MORGAN CHASE BANK (CHINA) CO. LTD.

SHANGHAI

Zili joined J.P. Morgan in 2009 as Chairman and CEO for China, and oversees the overall operations of the firm's businesses in China. He was recently appointed as Asia Pacific Vice Chairman assuming a broader role for J.P.Morgan.

Prior to joining J.P. Morgan, Zili had been a partner at Linklaters for 12 years. He was Linklaters' Greater China Managing Partner and then the Asia Managing Partner. He was also a member of Linklaters' Global Executive Committee and Global co-head of M&A.









# GABY SMEENK



GABY SMEENK PARTNER DE BRAUW

SHANGHAI

Gaby is resident partner of De Brauw Shanghai, having also spent time in the New York office in 2009 and 2010. She specialises in corporate law, particularly mergers and acquisitions. Since joining the firm in 2003, Gaby has advised on numerous Dutch and cross-border private transactions as well as public takeovers. Gaby has acted for both private equity clients and strategic clients in various sectors

Gaby's more recent work includes acting as lead counsel in M&A transactions with a strong Asian component, such as advising Philips on the TV joint venture with Chinese company TPV and Rabobank on the divestment of asset manager Robeco to Japanese buyer ORIX.









#### **ZEKE SOLOMON**



ZEKE SOLOMON SENIOR ADVISER ALLENS

SYDNEY

Zeke Solomon is a Senior Adviser of Allens, a leading Australian and international law firm with offices in Australia and the Asia Pacific Region.

Zeke practices as a senior corporate counsel and trusted adviser to multinational corporations over a wide range of industries. He has extensive experience in international mergers and acquisitions, international business transactions, financial services, corporate commercial law and in the financing and development of major infrastructure, energy and resources projects.

Zeke has had long and close relationships with the United States, where he was resident partner in charge of Allens' New York office for seven years, from 1986-1993. He has also had a long professional involvement with Asia, particularly with Japan, China and Indonesia, where he served for two years, based in Jakarta, as an adviser to the Indonesian Government. He has visited China professionally on many occasions since his participation in the first official Australian legal delegation to China in 1982.

He is a member of the Boards of Directors of the American Australian Association in Australia and the United States Studies Centre at Sydney University. He is a member of the Presidents Circle of the Asia Society Australia and of the Chairman's Circle, Asialink in Australia. He has served as a director of the Australian Government's Australia Indonesia Institute and on the Advisory Council of the China Studies Centre at Sydney University. He is also a member of the Board of the National Gallery of Art Foundation in Canberra, and a Patron of the Australian World Orchestra.

Zeke graduated with the degree of Bachelor of Laws (Honours) from Sydney University and Master of Laws from Harvard Law School, where he was a Fulbright scholar. He has served on various committees of the American Bar Association International Law Section and is a Life Fellow of the American Bar Foundation. He is an Adjunct Professor of Law at Sydney University and at the University of Technology, Sydney. He was appointed a Member of the Order of Australia (AM) in 2010 for services to the law, to international business and to the arts.









## EMANUEL P. STREHLE



EMANUEL P. STREHLE PARTNER HENGELER MUELLER

MUNICH

Emanuel P. Strehle is a partner of the Munich office of the law firm Hengeler Mueller. Following his post graduate degree in 1997, he advised start-up businesses in Munich. He joined Hengeler Mueller in 2000 - initially based in the Frankfurt office and since 2007 in the Munich office and spent one year with Wachtell, Lipton, Rosen & Katz, New York in 2002.

Emanuel specializes in public and private mergers & acquisitions, including post-M&A corporate and capital market areas as well as Private Equity. He further focuses on family businesses and succession planning. Among his clients are corporations, large private equity funds and family businesses.

He recently advised Brambles Ltd. on the acquisition of Trans-Pac Group, Deutsche Telekom AG on the sale of a majority participation in Scout24 Group, CVC funds on the acquisition of ista Group, Bregal funds on the acquisition of LR Health & Beauty Systems Group, JC Decaux S.A. on the acquisition of minority participation in Russ Outdoor, Informatica Corporation in the public takeover of Heiler Software AG and its integration, TKH Group NV in the public takeover of Augusta AG, Cinven funds on the acquisition of SLV Group, Brambles Ltd. in the public takeover of IFCO Systems.







#### DAVID E. TADMOR



DAVID E. TADMOR MANAGING PARTNER TADMOR & CO.

TEL AVIV

Dr. David E. Tadmor's practice includes the representation of many leading multinational clients in a large variety of industries, as well as many of Israel's largest industrial companies, holding companies and financial institutions. David is recognized as a leading expert in the area of competition law.

He served as the Director General of the Israel Antitrust Authority (IAA) between 1997 and 2001. During his time in office the IAA tripled in size, legislative amendments were introduced and much of the foundation for Israel's competition law and enforcement policies was laid. As Director General David introduced the IAA to the competition committee of the OECD, and was also the driving force behind the cooperation agreement between the United States and Israel in the area of competition.

As a leading lawyer in the area of government regulations, David has represented major clients before governmental bodies and legislative committees in many of Israel's major regulatory and legislative reforms.

David has more than 20 years of experience in the area of mergers and acquisitions. He was a senior partner at Caspi & Co., a leading mergers and acquisition firm in Tel Aviv, and a corporate attorney with the New York law firm of Wachtell, Lipton, Rosen & Katz from 1988 to 1993. David was an adjunct professor at the Hebrew University of Jerusalem (The Law and Practice of Privatizations), the Interdisciplinary Center (Antitrust Law) and Tel Aviv University School of Law (Telecommunications Law, Antitrust Law and Corporate Law). He now co-teaches a course in competition and intellectual property law at the Tel Aviv University School of Law.

The highly ranked firm of Tadmor & Co. was founded by David nine years ago. With about 70 lawyers and first year trainees it is now considered one of the leading law firms in Israel.









# TU CHANGFENG



TU CHANGFENG PARTNER HENGELER MUELLER

DÜSSELDORF

# **Education:**

University of Bonn (Dr.iur.) Beijing Foreign Studies University, China

#### Career:

Law firm, Frankfurt am Main, 2006 - 2008

## **Foreign Activities:**

Law firm, Beijing, 2011 Law firm, Hongkong, 2011-2012

### **Practice Areas:**

China Desk









# YU WAKAE



YU WAKAE PARTNER NAGASHIMA OHNO & TSUNEMATSU

Токуо

Mr. Yu is a partner of Nagashima Ohno & Tsunematsu and heads its Shanghai office. Having worked for several years in Beijing at a major Chinese law firm, he focuses on Chinarelated transactions ranging from M&As, finance to general corporate as chief representative of the newly opened Shanghai office of Nagashima Ohno & Tsunematsu. He is fluent in English and Mandarin Chinese.







#### JACK WANG



JACK WANG
PARTNER
KING & WOOD MALLESONS

**SHANGHAI** 

#### **Areas of Practice**

Mr. Jack Wang specializes in international finance, project finance, foreign direct investment, and mergers and acquisitions. He has extensive experience in international finance, covering general banking business, bilateral financing, syndicated loans, financial derivative instruments, trade financing, structured financing in M&A and real estate, incorporation and acquisition of financial institutions, NPL dispositions, online purchase technologies, debt restructuring, the issuance of bonds, and commercial paper on capital markets among other areas.

Mr. Wang has handled many large transactions in industries such as power, petrochemicals, expressways, water plants, bridges, aluminum plants, and MTR. He has also represented various international companies in their incorporation of foreign-invested enterprises or acquisitions of domestic companies.

#### **Work Experience**

Mr. Wang joined King & Wood Mallesons in 2003. Prior to joining King & Wood Mallesons, Mr. Wang was in charge of the Department of International Finance, at Global Law Office in Beijing. He has also practiced law at the New York office of Sherman & Sterling and at the Hong Kong office of Linklaters.

He graduated from Jilin University and earned his J.D. at Emory University in the United States. Mr. Wang is qualified to practice law in China and in New York State. He is proficient in Chinese and English.









#### WANG JUNFENG



WANG JUNFENG CHAIRMAN KING & WOOD MALLESONS

BELJING

#### **Areas of Practice**

Mr. Wang is the principal founding partner of King & Wood and is currently Chairman of the firm's Management Committee.

Wang Junfeng has over 26 years of legal practice experience. His areas of practice have included securities, finance, mergers & acquisitions, international commerce, foreign investment, and international arbitration. Mr. Wang has also served on the China International Economic and Trade Arbitration Commission, the Beijing Arbitration Commission, the Shenzhen Arbitration Commission, and has been appointed the legal counsel of Beijing National People's Congress.

Mr. Wang was one of the first lawyers licensed to practice securities law in China and has advised on numerous private and major state-owned enterprises focusing on restructuring and IPO transactions as well as ground-breaking infrastructure projects. He has been widely recognized for his role in complex transactions as well as his overall expertise in corporate and commercial matters.

As King & Wood's visionary leader, Mr. Wang leads the management committee in developing policies, long term strategy and oversight of the firm. He cultivates a firm culture of dedication, teamwork, public-interest advocacy, practical solutions and excellence.

#### **Work Experience**

In 1986 Wang Junfeng began his career at China Global Law Office, a part of the China Council for the Promotion of International Trade and he led their Commercial Law Practice.

In April of 1993, Wang Junfeng founded King & Wood PRC Lawyers, which became one of the first partnership law firms in China.

Mr. Wang actively drives numerous community endeavors.









Currently, he is a member of the Twelfth National Committee of the Chinese People's Political Consultative Conference, President of the All China Lawyers Association (ACLA) and Vice Chairman of the China International Economic and Trade Arbitration Commission (CIETAC). Previously, he was a committee member of both the 9th and 10th sessions of the All-China Youth Federation, and was a director of the Chamber of Commerce 2005 Committee, consultant to the State Secretary of the Overseas Chinese Affairs Bureau Legal Adviser Service Group, Vice President of the Sixth Beijing Bar Association and, during 2004, Mr. Wang was a member of the Sixth Share Issue Audit Committee of the China Securities Regulatory Commission.

Wang Junfeng obtained his LL.B. and first LL.M. from Jilin University and earned his second LLM and JSD at the University of California, Berkeley Law School, U.S.A. Additionally, Mr. Wang was a visiting scholar in the U.S and Europe on numerous occasions. He is proficient in English and Chinese."









# WANG KEJIN

WANG KEJIN
DEPUTY DIRECTOR-GENERAL
SUPERVISORY RULES &
REGULATIONS DEPARTMENT,
CHINA BANKING REGULATORY
COMMISSION

Mr. Wang is the Deputy Director-General, Supervisory Rules & Regulations Department, China Banking Regulatory Commission.

He joined the People's Bank of China in 1988. He used to work in the Financial Supervision Department, the Banking Supervision Department and the Banking Regulation Department. He is a senior bank examiner and banking industry & supervisory policy maker. He joined the China Banking Regulatory Commission in 2003. He drafted The China Banking Supervision Law in 2003. He also drafted many banking regulations, including The Regulation of Bank Disclosure, The Regulation of Transaction with insider & principle shareholders, The Regulation of Bank Licenses, and The Guideline of Bank leverage lending.

He received an MBA from the University of Maryland.









### WANG WEI



WANG WEI
FOUNDER AND CHAIRMAN OF
CHINA MERGERS &
ACQUISITIONS ASSOCIATION
(CMAA)

BEIJING

Mr. Wang has organized and supervised IPO underwritings for over 40 Chinese companies in both domestic and overseas markets. He is a financial consultant on restructuring, financing, M&A and IPO for many leading companies in China. He had worked in many leading organizations and corporations such as Nomura Security Co. Ltd. in Tokyo, the World Bank in Washington D.C. and JP Morgan Chase Bank in New York. Mr. Wang also serves as the economic advisor for several ministerial and provincial governments in China as well as an independent director on several listed companies.

Mr. Wang received his Bachelor degree in accounting, a Master degree in finance in China and his Ph.D. in economics from Fordham University in the United States. An author of many books, journal articles and a well known lecturer, he has given seminars and lectures in many universities including CEIBS and Cheung Kong Graduate School of Business. He founded Asian Business School in 2008 and Chinese Museum of Finance in 2010.

His excellence has been recognized by the public; Mr. Wang has been named as one of the "Top Five Chinese investment bankers" by Talent Magazine in 2003, "the Most Influential Independent Director" by The Board magazine in 2006 and "the Most Influential Investment Banker" by China Finance Network in 2006. He was also selected as a member of the Shanghai Stock Exchange Corporate Governance Advisory Committee in 2007. He founded the Museum of Chinese Finance in 2010 and chairs the board. The museum is located in Beijing, Tianjin and Suzhou. Mr. Wang has received the 2012 Lifetime Achievement Award by The M&A Advisor in New York, the 2013 Social Innovation Award by The Wall Street Journal and others. He summited Mount Everest in May of 2013.









#### ROBIN WITTERING



ROBIN WITTERING
PARTNER
EGOROV PUGINSKY AFANASIEV
& PARTNERS

Moscow

Robin Wittering is an English law qualified partner in the firm's Moscow office, and has worked on deals and disputes in Russia and the CIS since 2003.

Prior to joining EPA&P, he was a partner at Herbert Smith.

Representative matters include acting for Sinopec on its groundbreaking USD 3.7bn acquisition of Udmurtneft, a Russian oil producer, from TNK-BP and the associated leveraged buyout and joint venture with Rosneft, and acting for the management of TNK-BP in the dispute between BP and Alfa Access Renova.

His time in Russia has been split between acting on crossborder mergers and acquisitions and joint ventures, corporate and shareholder disputes and special situations, and structuring and restructuring.

Mr. Wittering is recommended by a number of reputable legal guides. In particular, IFLR1000 lists Robin among the best lawyers working in Russia. Clients say "he is efficient and understands the business concepts of what we are trying to achieve. His opinions are useful not only in a legal context but also for our business strategy, plus he doesn't waste our time." Wittering is also recommended by a number of competitors, one of which says "he is very, very talented and very bright. Sometimes he's pushy and drives hard but he's one of the best," adding the English lawyer "has a very good knowledge of Russian related hurdles."

Chambers & Partners recommends Robin for M&A and Corporate, Energy and Private Equity. Wittering is described by sources as "an extremely smart, impressive corporate lawyer, combining English legal training with top-end Russian experience." He is "particularly active in both cross-border and domestic corporate matters."

According to Chambers, Robin is also among the best Energy lawyers. He is "a dynamic force on this team." "This UK-qualified lawyer earns widespread respect from









> commentators and...provides clients with a cohesive crossborder service." In addition, peers recommend Robin Wittering as an expert "who combines private equity with corporate and capital markets expertise."

> Robin is dual qualified as a barrister and solicitor, and is a graduate of St. John's College, Cambridge University.









## IAN WOO



IAN WOO MANAGING DIRECTOR LAZARD

HONG KONG

Ian Woo is a Managing Director and leads Lazard's healthcare efforts in Greater China. Ian joined Lazard in March 2005 and has been based in China since January 2012. He has executed transactions for clients including Eli Lilly, UCB, MGI Pharma, SciClone, American Oriental Bioengineering, Acorda, Anesiva, GTx, Cyclacel, Dendreon, Nuokang Biopharma, Transave, HiSoft, Kodak, Rockwood Holdings, AutoNavi and PRUK.

Prior to joining Lazard, Ian was an associate with Bear Stearns, where he structured and priced over \$2 billion of fixed income securities, and as an associate at D.E. Shaw, a multi-billion dollar hedge fund.

Tufts University, B.S. in Biology; Columbia University, M.A. in Molecular and Cellular Biology; Columbia Business School, M.B.A.









### **XU PING**



XU PING PARTNER KING & WOOD MALLESONS

BEIJING

#### **Areas of Practice**

Xu Ping is a senior partner and the head of the corporate M&A practice group of King & Wood Mallesons. Her experience covers a wide variety of industries, including manufacturing, automobile, machinery, health care, energy, mining, infrastructure and financial services.

Ms. Xu has over 20 years of experience in mergers and acquisitions, joint ventures, corporate restructuring, financing, technology transfer and general corporate advice. Ms. Xu has served as the leading counsel for a number of landmark cross-border M&A transactions and was instrumental in their structuring, negotiations and implementation. She has advised many multinationals and large Chinese enterprises in their investment, acquisition and restructuring transactions. As a highly regarded practitioner in cross border transactions, Ms. Xu participates in international legal events and participates in speaking at the round-tables regularly.

Ms. Xu has been recognized by Chambers, IFLR, Asia law & Practice as one of the "Leading Lawyers" in mergers and acquisitions. She was named as one of the "Client Choice Top 20 Lawyers in China" by Asia Law Business in 2012, one of the finalists for Dealmaker of the year by China Law & Practice in 2013, and was awarded as the Dealmaker of the Year (China) by ALB in 2014.

#### Work Experience

Ms. Xu joined King & Wood Mallesons in 2000. Before that she worked as a China legal counsel in the Shanghai and Beijing offices respectively in a European firm, and as an inhouse counsel in a major state-owned import & export company.

Ms. Xu obtained her LLM degree from Stanford Law









School, and her LLB degree from University of International Business and Economics. Ms. Xu qualifies as an attorney in the PRC and the State of New York.

Ms. Xu is fluent in English and Chinese.









## FRANNY YAO



FRANNY YAO
PARTNER & LEADER, KEY
ACCOUNTS / GOVERNMENT
RELATIONS (CHINA) ERNST
& YOUNG LLP

BELJING

Franny Yao is a Partner at Ernst & Young, where she is responsible for Key Accounts and Government Relations in China. Franny has been a driving force in bringing E&Y services to major Chinese companies and financial institutions. Over the decade, she plays key roles in serving major Chinese financial clients of EY, including being the lead Client Relationship Partner for ICBC and CIC(China's Sovereign Wealth Fund), the Relationship Partner for Bank of China, Bank of Communications and China Life. Franny has been working closely with regulators and government agencies which oversee financial sector like MOF, CBRC(Banking Regulators), Central Huijin, CIRC(Insurance Commission) and PBOC(Central Bank). She has worked on several important overseas M&A transactions and strategic initiatives by major Chinese companies, as well as transactions for multinational firms seeking growth in China.

Franny was the first woman partner at E&Y Beijing office 12 years ago, and the first Mainland China-born partner at E&Y, a leading global professional services firm in assurance, tax, transactions and advisory services with 175,000 people around the world. Prior to joining E&Y in 1997, Franny had a diverse working background including working at Chinese government agency, Chinese SOE and an European bank.

Franny currently serves as Senior Advisor to the Governor of Shaanxi Provincial Government; a Founding Director of International Institute for the Study of Cross-Border Investment and M&A (a joint venture between the Guanghua School of Management of Peking University, the Pollack Center for Law and Business of NYU and Judge Business School of the University of Cambridge) and a Founding Board Member of Women in Business-a nonprofit Beijing based Forum.









#### PATRICK ZHONG



PATRICK ZHONG SENIOR MANAGING DIRECTOR FOSUN GROUP

SHANGHAI

Patrick Zhong is a Senior Managing Director at Fosun Group, the largest privately held conglomerate in China. Mr. Zhong leads the Global Investments & Strategies Group within Fosun and he is responsible for Fosun's investments and partnerships with international companies. Mr. Zhong is the President of Pramerica-Fosun China Opportunity Fund, which invests in global opportunities with China nexus. Mr. Zhong also sits on the board of Fosun-Carlyle Equity Investment Fund. Mr. Zhong is also the Chairman of Forbes China and Chairman of Fosun Media. Due to the strategic nature of his work, Mr. Zhong involves the four founders and the board in most of his projects. Mr. Zhong has many years of experiences working with CEOs, entrepreneurs and government leaders in China and around the world.

Prior to joining Fosun Group, Mr. Zhong worked at Wellington Management, one of the largest investment management firms in the world, as a generalist investor. He has invested in fast growth companies across various markets including the US, Greater China, Europe, Japan and other Asian economies. Mr. Zhong also worked at RHJ Associates and Wasatch Advisors as a senior investment professional as well as a fund manager.